



**Health Sector Coordinating Council**  
**Cybersecurity Working Group**



**Manage  
Risks**



**Monitor  
Threats**



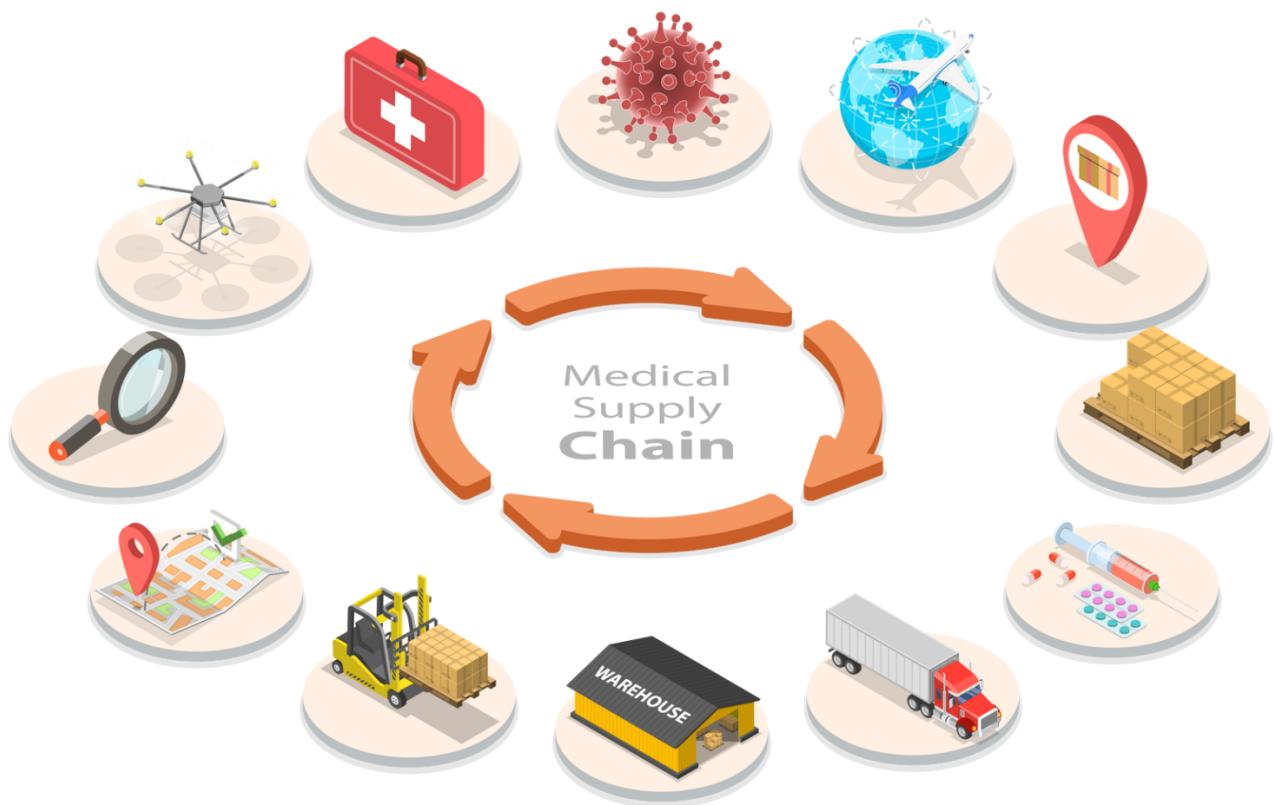
**Measure  
Effectiveness**



**Respond &  
Recover**

Health Industry Cybersecurity -

# Supply Chain Risk Management Guide v2.0



**v2.0 OCTOBER 2023**

*Reprint of 2020 Edition*

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## About the Health Sector Coordinating Council Cybersecurity Working Group

The Healthcare and Public Health Sector Coordinating Council (HSCC) is a coalition of private-sector critical healthcare infrastructure entities organized under the National Infrastructure Protection Plan to partner with and advise the government in the identification and mitigation of strategic threats and vulnerabilities facing the sector's ability to deliver services and assets to the public. The HSCC Cybersecurity Working Group (CWG) is the largest HSCC working group of more than 400 healthcare providers, pharmaceutical and medtech companies, payers and health IT entities partnering with government to identify and mitigate cyber threats to health data and research, systems, manufacturing and patient care. The CWG membership collaboratively develops and publishes freely-available healthcare cybersecurity best practices and policy recommendations, and produces outreach and communications programs emphasizing the imperative that cyber safety is patient safety.

The CWG Supply Chain Cybersecurity Task Group developed this supply chain cybersecurity risk management guide to provide structure and aid as a tool targeted at smaller to mid-sized health organizations. The suggested best practices herein directly address recommendations made in the 2017 Health Care Industry Cybersecurity Task Force "Report on Improving Cybersecurity in the Healthcare Industry."

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## Disclaimer

This document is provided for informational purposes only. Use of this document is neither required nor guarantees compliance with federal, state, or local laws. Please note that the information presented may not be applicable or appropriate for all health sector organizations. This document is not intended to be an exhaustive or definitive source on safeguarding health information from privacy and security risks.

The advice and template materials provided in this guide are neither intended nor offered as legal advice or legal opinions. HSCC-CWG and the authors are not practicing attorneys. This guide and the material herein are intended for educational and information purposes only. The reader should neither act nor fail to act on any legal matter based upon the information or advice provided in this document without first engaging a competent attorney licensed to practice law in their state or territory.

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## Acknowledgements

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## **Foreword from the Co-Chairs**

The supply chain in the health industry is a complex eco-system of interdependent organizations of all sizes spanning: patient care; payment and data management systems; pharmaceutical and technology research and manufacturing; and public health administration. These interdependencies mean that a cybersecurity event in one organization is likely to have ripple-effects on multiple other links within the supply chain.

The effects of a cyber incident or disruption can include: loss of patient data and payment information; theft of intellectual property; or exploitation of medical device vulnerabilities that lead to disruption of functionality or patient harm. The growth of ransomware in recent years threatens the availability of critical systems, leaving organizations unable to provide services or products relied upon by patients and health professionals.

While larger organizations have dedicated resources to improve their resiliency, many small-to-medium sized organizations lack the scale to staff dedicated teams of cybersecurity experts.

To that end, this document – the Health Industry Cybersecurity Supply Chain Risk Management Guide (HIC-SCRiM) – is primarily written for leadership in small to medium sized organizations. It is intended to provide actionable guidance and practical tools to enable those organizations to manage the cybersecurity risks they face through their dependencies within the health system supply chain. The hope of the co-chairs is that by enabling these organizations to demand secure products and services from their suppliers, we will leverage market forces to raise the bar across the healthcare supply chain to the benefit of all.

While the guidance and tools presented here are aimed primarily at small and medium sized organizations, larger organizations are urged to:

1. Use their reach within the supply chain to disseminate this document to their suppliers and recommend that they incorporate these practices into their own organizations, encouraging their suppliers to do the same in turn.
2. Review their own supplier risk management program against the best practices laid out in this document.
3. Share your experiences either by joining or sharing how HSCC Supply Chain Cyber security Task Group can actively shape the health-sector supplier risk management. Please register your interest at <https://healthsectorcouncil.org/contact/>.

Stakeholders consulting this resource are invited to provide any feedback to [feedback@healthsectorcouncil.org](mailto:feedback@healthsectorcouncil.org) so that the content can be improved periodically.

**Chris van Schijndel, Vishwas Gadgil and Darren Villanueva**

**HSCC Supply Chain Cybersecurity Task Group Co-Chairs**

Health Industry Cybersecurity-Supply Chain Risk Management (HIC-SCRiM)

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## Executive Summary

The process of managing risks within the supply chain network is complex and requires ongoing monitoring and control. This document provides guidance for health providers and companies on establishing a supplier risk management program involving new and existing suppliers, and how to sustain those activities operationally. It also provides specific templates that can be used as a starting point for your organization's needs.

Given the limitations of cybersecurity skills in small-to-medium size healthcare organizations, the target audience of this document include enterprise leadership and non-IT professionals who are responsible for supplier relationships within such organizations.

HIC-SCRiM is structured to support meeting the National Institute of Standards and Technology's Cyber Security Framework ("[NIST CSF](#)") supply chain security practices recently added in version 1.1 of the framework in April

2018. The content is also aligned to the Health Sector Coordinating Council Joint Cybersecurity Working Group's [Health Industry Cybersecurity Practices \(HICP\)](#) resource. The document has 5 sections that map to NIST CSF ID.SC-1 to ID.SC-5. The appendices comprise supporting templates and tools.

The five guidance sections cover the following topics:

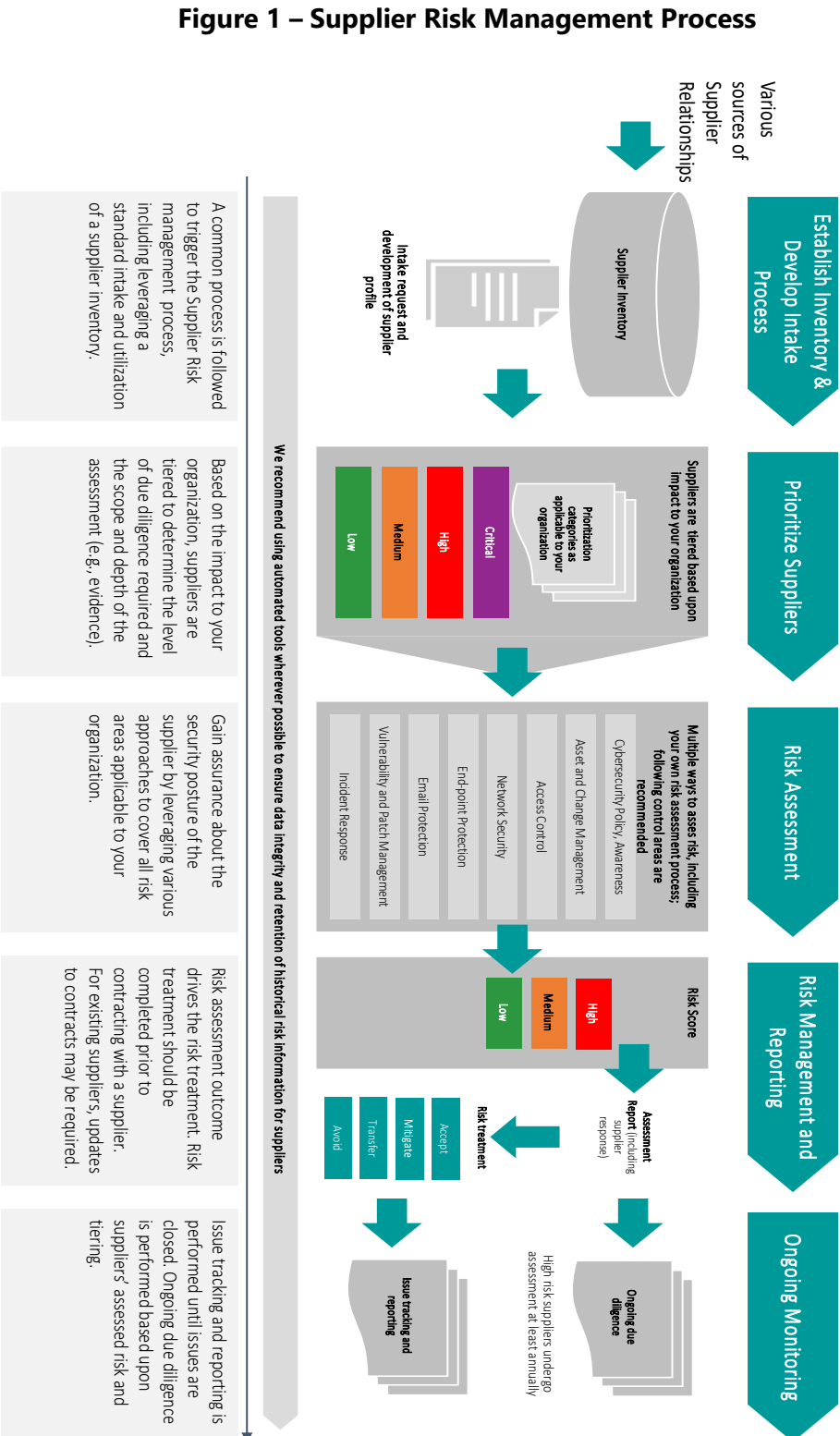
- Templates to support components and inventory attributes of supplier risk management program; e.g., policies and procedures, roles and responsibilities, and establishing overall governance;
- Process for establishing and sustaining the supplier risk management program including inventory of suppliers, risk assessment and risk treatment guide;
- Cybersecurity requirements, language for contracts, and tools supporting the contract management process;
- Guidelines and templates to support assurance that suppliers are adhering to their contract commitments; and
- Planning and testing response to and recovery from supplier cybersecurity incidents.

The Guide provides templates for supplier risk assessment, cybersecurity requirements and language for contracts, supplier inventory attributes, and supplier risk management policy. A process flow diagram is provided for an end-to-end view that links all the sections together.

Finally, the document provides a comprehensive glossary of the terms used.

The infographic on the next page – *Figure 1* - provides a pictorial view of the approach to supplier risk management as summarized above and described in detail in this document.

# Supplier Risk Management End-to-End Process





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## Background

The supply chain is responsible for the acquisition of goods and services from suppliers, which vary in their maturity of information security capabilities. Historically the health industry supply chain profession has relied upon information technology to manage and respond to risks and malware events independently of supply chain. However, cybersecurity risks and threats continue to evolve at an unprecedented rate, resulting in the health sector being susceptible to cyber exploitation. This exploitation often targets internet-connected devices, medical devices, long-lived legacy technology, cloud applications, third-party services and the free flow of suppliers in healthcare facilities. These targets can be exploited through numerous paths (vectors), ranging from a supplier servicing an asset, poor manufacturer security design and on-going patching, installed networks, loaner/rental devices, manufacturer default passwords, supplier applications interfaced into health systems, etc. The combination of exploits and exploitable targets is growing daily, allowing anyone from amateur hackers to malicious nation-state actors an opportunity to breach patient data, disrupt operations and/or cause patient harm.

Properly managing cyber risk within the supply chain requires a proactive strategy to protect patient information and sensitive data against an ever-increasing risk from bad actors outside, and sometimes within, the health system. A supply chain cybersecurity risk management program also serves as a strategy to support and increase preparedness and business continuity planning and countermeasures. This is not just an operational imperative, but a regulatory one, given the Health Insurance Portability and Accountability Act (HIPAA) as the primary governing regulation for the protection of patient information. This dynamic underscores the fact that cybersecurity is no longer an information technology issue but an organizational and health sector issue. It requires all healthcare stakeholders to be vigilant and practice good security hygiene at an individual, enterprise and cross-sector level to improve the security posture of the health industry.

Consequently, the U.S. Food & Drug Administration (FDA), the U.S. Department of Health and Human Services (HHS), and HHS Centers for Medicare and Medicaid Services (CMS) are ramping up requirements for healthcare and their suppliers to improve cybersecurity. This is evidenced by the FDA announcement of new cybersecurity requirements and guidance for suppliers, HHS and CMS statements of concern and recommendations for needed changes, and the launch of the HHS Health Sector Cybersecurity Coordination Center (HC3), in November of 2018.

In April of 2018, NIST released version 1.1 of its [Cyber Security Framework \(CSF\)](#). The NIST CSF and other security control references offer a proactive approach for leveraging acquirer and supplier relationships to reduce cybersecurity risks within healthcare. Using the sourcing process to award suppliers who offer better cybersecurity solutions provides the opportunity to create market forces for continuous supplier improvement.

Within the framework updates, a new category within the “Identify” function was introduced focusing on “Supply Chain Risk Management.”

The update included these five subcategories:

**Table 1: NIST Cyber Security Framework**

Function	Category	Subcategory
Identify (ID)	Supply Chain Risk Management (SC)	ID.SC-1: Cyber supply chain risk management processes are identified, established, assessed, managed, and agreed to by organizational stakeholders
		ID.SC-2: Suppliers and third-party service partners of information systems, components, and services are identified, prioritized, and assessed using a cyber supply chain risk assessment process
		ID.SC-3: Contracts with suppliers and third-party partners are used to implement appropriate measures designed to meet the objectives of an organization’s cybersecurity program and Cyber Supply Chain Risk Management Plan
		ID.SC-4: Suppliers and third-party partners are routinely assessed using audits, test results, or other forms of evaluation to confirm they are meeting their contractual obligations
		ID.SC-5: Response and recovery planning and testing are conducted with suppliers and third-party providers

The remainder of this document will detail each subcategory. The practical advice and toolkits within this publication are designed to help small to medium sized health organizations to identify, monitor and properly manage cyber risks within the supply chain.

## Meeting NIST CSF Requirement ID.SC-1

**Cyber supply chain risk management processes are identified, established, assessed, managed, and agreed to by organizational stakeholders.**

The requirement ID.SC1 identifies the need to understand the end to end process and lifecycle for supplier acquisition and management within your organization. The benefits of these good governance practices extend beyond cyber to supplier consolidation, sourcing efficiency, contract consolidation, and lost opportunities for volume discounts.

This section of the document speaks to identifying the components of the supplier risk management program and the foundational groundwork required to manage supplier cybersecurity risk. Subsequent sections deal with the process that brings these components to life.

### 1. Definition of Supplier Risk Areas

Start by defining the risks that are most applicable to your enterprise.

The following risks should be considered and prioritized **depending on the mission of your organization** and the nature of the relationship with suppliers. It is recommended that cyber risk be considered in the broader context of supplier risk, to include other drivers of enterprise business risk. Specifically, the HIC-SCRiM recommends assessing and managing cyber risk and its impact across the suggested risk areas below:

#### 1.1 Key risk areas to assess:

- Operational Risk
- Safety Risk (Patients, employees, contractors, etc.)
- Competitive Risk (intellectual property, trade secrets, go to market)
- Quality Risk (product quality/sabotage/illicit re-use or re-sale, product service integrity)
- Reputational Risk
- Compliance Risk (regulatory, legal)
- Secondary Risk (businesses, non-profits, others) and the broader supply chain ecosystem
- Geo-political risks

#### 1.2 Potential Impact to your organization due to these risks:

- Operational Risk – impacting day to day operations
- Safety Risk – impacting patients, employees, contractors, etc.
- Competitive Risk – impacting ability to achieve goals (may include; intellectual property, trade secrets, go to market, etc.)
- Quality Risk – impacting products services and business practices (may include; product quality/sabotage/illicit re-use or re-sale, product service integrity, etc.)

**Figure 2 – Cyber Risk Constellation**



- Reputational Risk – impacting damage to or loss of customer, business partner, or public confidence or perceived image
- Compliance Risk – impacting losses and legal penalties for failure to comply with laws and regulations
- Secondary Risk – transfer of risk to business partners (may include avoiding, reducing, or transferring risk)
- Geo-political Risk – impacts of political events or instability, trade barriers, taxes, or economies

## **2. Definition of Roles and Responsibilities**

Using the outcome from step one (most relevant business risks), identify and enroll an executive sponsor to own the overall supplier cyber risk management program and establish program governance.

The purpose of this role is to provide governance, including:

- Set tone and communication
- Alignment on vision, goals, key milestones and metrics
- Establish and communicate risk appetite for the organization
- Support required skills and direct resources to support goals
- Support the removal of obstacles to achieve goals
- Receive updates on program status

This executive should be someone with the accountability for the business risks identified in step one, and authority to prioritize, influence and obtain organizational resources to address those risks. For that reason, high-level executive leadership is essential for success.

One method for structuring ownership and accountability within the enterprise is use of the “[RACI](#)” model – Responsible, Accountable, Consulted, Informed – which lays out roles and responsibilities for any activity or group of activities.

Ultimately, supply chain cybersecurity is a business risk, and not a technology risk.

### Who is on Point?

For medium or larger organizations, consider the functional alignment of the proposed sponsor and the implications that may have on their ability to influence and direct resources. For example, a chief procurement officer, head of enterprise risk committee or chief financial officer may be a better choice than an IT executive.

In addition, for medium and large organizations, a committee-based model is recommended and should include representation from Legal, Procurement, IT, Information Security, Privacy, Compliance, Quality, Facilities and others as relevant to your organization and mission.

## **3. Definition of Supplier Scope**

Start by defining the term ‘supplier’ as it relates to your organization. For example, this term may include any individual or entity that provides any type of service and/or product to the organization. The word supplier may

commonly refer to: supplier, vendor, service provider, consultant, external partner, third party or business partner etc.

Based on your definition, you will need to gather and document the entire inventory of your suppliers. You may need to consider multiple sources to gather this information, e.g. accounts payable, contracting, expense processes, etc. Knowing the size and scope before starting is important in order to prioritize resources and set realistic expectations on the size and complexity of the task. See [SC.2](#) for guidance on this process and the accompanying template.

#### **4. Establishment of Policies and Procedures**

Having defined the scope, you will need to define or update the policies supporting the supplier risk management program at your organization to formalize the organization's supplier risk management approach.

##### *4.1. Define/Update Policies*

The organization's policies should drive the definition of supplier risk management metrics and reporting requirements in support of the program goals. Metrics should articulate the supplier risk posture and health of the supplier risk program in the context of the organization's key business risks (established above). The metrics and targets should therefore be agreed with the sponsor and should be biased toward driving risk posture improvements and showing progress over time, rather than point-in-time or activity-based measures.

Examples of metrics to consider are:

- Distribution of suppliers by risk tier (more on supplier risk tiering below)
- Distribution of suppliers by most relevant business risk impact
- Number of suppliers not covered by current security assessment (adherence to or coverage of supplier risk program vs. targets)
- Number of suppliers with known open risks and severity of those risks (effective when rendered as a supplier risk heat-map)
- Contract consistency (inclusion of security requirements)
- Volume of supplier assessments planned, in-process and up-coming
- Regulatory issues due to cyber concerns
- Externally reported incidents
- Supplier audit findings
- Insights and commonalities across these metrics

##### *4.2. Define Supplier Tiering*

Tiering suppliers can be used to drive differences in both the assessment approach as well as other requirements, e.g. frequency of periodic re-assessments. Prioritization is important to make the task manageable. A good approach is to establish tiers of suppliers which include dimensions such as spend, criticality of product or service to the mission of the organization, safety, hosting or access to sensitive data or systems, etc. Specific guidance for tiering suppliers in order to prioritize risk management activities is provided in the [SC.2](#) section of this document.

The tiering structure and prioritization rules should be agreed and approved by the sponsor and governance committee (if applicable).

## 5. Definition of a Supplier Risk Assessment Approach

### 5.1. Define Lifecycle Scope

The supplier risk management program should encompass the end-to-end supplier lifecycle from pre-contracting through to termination of the supplier and its products and/or services, including any requirements for records retention and destruction. While supplier onboarding is a sensible place to start the implementation of the program, it is important that the scope of the program cover the full lifecycle. It should be noted however that the focus here is risk assessment of the supplier, not risk assessment of the supplier's product. Lifecycle touchpoints to consider within the assessment program are:

- Pre-contract/exploratory/innovation/business alliance development activities;
- Consistency of language and terms across all contracts;
- On-going monitoring, re-assessing supplier risk over time/re-validation (periodic or trigger-based).  
Examples of triggers include acquisition of supplier by another entity, change in scope of relationship, etc.;
- End-of-relationship considerations/exit checklist (e.g. return of assets).

New suppliers acquired through mergers and acquisitions should be subjected to the same lifecycle approach and governed by the same program principles. Perform a gap assessment and, as necessary, program alignment and integration. When acquiring a legacy supplier risk management program, any differences in acquired supplier risk assurance metrics may require re-assessment of particular suppliers.

### 5.2. Define Risk Identification and Treatment

Adopting accepted industry frameworks has the benefit of inherited acceptance and recognition from regulators, government entities and the suppliers themselves, which helps reduce friction in the redlining and auditing processes.

Internationally recognized frameworks include the National Institute of Standards and Technology (NIST) Cyber Security Framework and the International Organization for Standardization (ISO) 27000-series. In addition, the Health Sector Coordinating Council Joint Cybersecurity Working Group has created a publication, [Health Industry Cybersecurity Practices \(HICP\)](#), that can support risk assessments tailored to small and medium sized organizations. The assessment and contractual language templates within this document align closely to HICP.

A consistent risk assessment framework should be developed to ensure standardization of assessment and treatment options across all lines of business tailored to supplier tiering and the assessor organization's skills and resources.

Common risk assessment approaches include:

- Supplier self-assessment questionnaires, which can be managed manually using spreadsheets, or automated with commercially-available software;
- Evidence-based audits by the assessor or an independent third-party certification, such as framework audits and certifications as proxies for assurance (e.g. ISO, NIST, commercial 3rd party certifications) and external sources of assurance (e.g. AICPA SOC 1/2/3 reports);
- On-site assessments/supplier audits; and
- External "outside-in" risk monitoring and scoring solutions that provide external risk monitoring for a fee, involving gathering data and reporting cybersecurity posture based on the publicly visible digital footprint of suppliers.

The organization must also define an approach to treatment of identified supplier risk to include criteria for:

- Mitigating risk (implementing compensating controls);
- Transfer of risk (e.g. cyber insurance, third-party credit card processing service, third-party service that leverages identity management trust framework);
- Accepting risk (a business decision informed by an understanding of the risk vs the business value); and
- Avoiding risk (find alternate supplier or alternate solution to meet the business need).

### 5.3. *Outsourced approach to Supplier Risk Management*

Another option for organizations to consider is contracting a specialized third party to perform supplier risk assessments. Third parties that provide such services may have the skills and scale to perform this work more efficiently than doing it in-house. These and other service providers may also provide additional services to perform questionnaire-based or on-site assessments as well as conduct external risk monitoring using tools mentioned above.

Any health organization looking to outsource risk assessments may consider subscribing to a third-party risk management services partner. A number of for-profit and not-for-profit providers are available. More information can be found in the [Health Industry Cybersecurity Matrix of Information Sharing Organizations \(HIC-MISO\)](#).

## **6. Supplier Risk Management as Part of Business Operations**

Having established the program, the organization needs to put in place the structure to sustain that program on-going. The following activities are recommended:

### 6.1. *People*

- Assign executive sponsor
- Establish required staffing and skills:
  - Role matrix supporting the processes
  - Skills inventory supporting the role matrix
  - Projection of required staffing for each role based on demand
- Train stakeholders and provide continual awareness of the program

### 6.2. *Process*

- Establish executive governance that monitors the health of the program overall, including strategic direction, resourcing, etc.
- Establish operational governance dealing with performance to plan, issue management, coordination of activities, including assessments and audits with supports, etc.
- Establish and maintain a risk register or ideally integrate with an Enterprise Risk Management program
- Maintain the current supplier inventory, including a current supplier relationship owner. The recommendation is that procurement, as the gatekeeper of the contracting process, plays this role
- Provide sponsorship and organizational change management to ensure the required changes are harmonized with existing processes and integrated in business operations
- Track and communicate supplier risk posture and visibility
- Harmonize supplier assessment/engagement processes across functions and geographies to provide better user experience for both internal stakeholders and suppliers
- Document processes such as auditing, project management, task management, compliance, etc.

### 6.3. Tooling

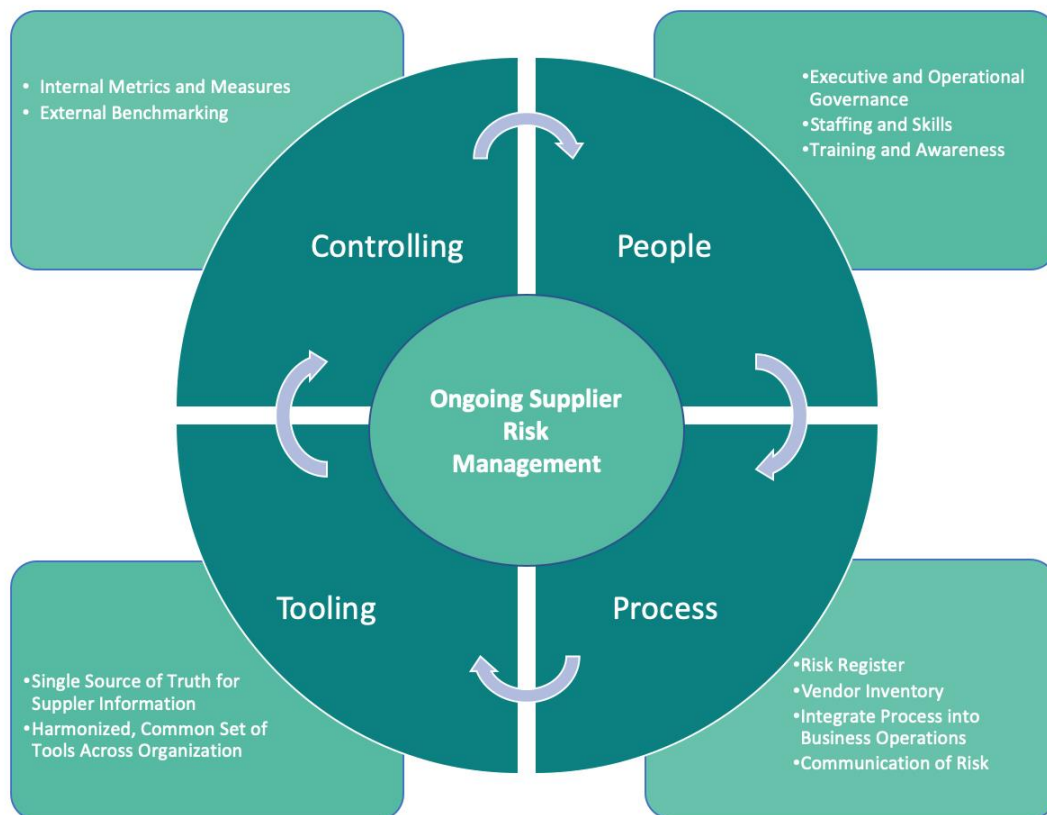
- Establish a single authoritative database for suppliers for the organization
- Harmonize supplier assessment/engagement tools across functions and geographies to provide better user experience for both internal stakeholders and suppliers
- Ensure tooling provides capabilities for real-time visibility to the status of supplier risk management activities
- Leverage advanced technology for analytics and process automation to achieve higher scalability and efficiency

### 6.4. Controlling

- Collect data (ideally automatically) to drive metrics and measures
- Establish owners, targets, audience, communication cadence for metrics and measures
- Engage in benchmarking with industry partners to continuously improve the program and processes.

The following infographic – **Figure 3** - provides a pictorial view of the Supplier Risk Management Lifecycle.

**Figure 3 – Supplier Risk Management Lifecycle**





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## Meeting NIST CSF Requirement ID.SC-2

**Suppliers and third-party partners of information systems, components, and services are identified, prioritized, and assessed using a cyber supply chain risk assessment process.**

### **1. Define Organization’s Supplier Risk Management Policy, and Establish Roles and Responsibilities**

#### *1.1. Defining and Publishing Policy*

The Supplier Risk Management Policy should be defined in consultation with the executive sponsor of the Supplier Risk Management Program and, depending on the size of the organization, representation from legal, procurement, IT, security, privacy, compliance, quality, and facilities.

To define and document your organization’s Supplier Risk Management Policy, you may either refer to the example provided in [Appendix B – Policy Template](#) and modify to meet your needs, or develop a policy from scratch.

Policy documents should contain the following structural elements, incorporating information from the SC.1 guidance document:

- Purpose
- Scope
- Definition of terms used
- Roles and responsibilities
- Policy requirements (NIST CSF Requirement ID.SC.2)
  - This document should follow the supplier risk management process (*Figure 1*):
    - Pre-contracting Due Diligence
    - Contracting
    - Supplier Governance and On-going Monitoring
    - Expiration/termination of Supplier Contract and Relationship
- Exception management
- Approval matrix
- Effective date
- Version history

#### *1.2. Establishing Roles and Responsibilities*

In addition to selecting an executive sponsor, it is important that the organization define a business function that is directly responsible for owning the supplier inventory and maintaining its currency and accuracy. While IT may provide the underlying system, the inventory and process are more typically owned by procurement, finance or legal.

### **2. Identify Suppliers**

It is foundational to identify a list of suppliers providing products or services to your organization. The information gathered in this crucial step will drive prioritization and enable risk scoring for each supplier. For some suppliers, further granularity may be required; for example, a large supplier with multiple geographies, services, and subsidiaries, which may have independent contracts representing different types of risk.

For existing suppliers, there can be many sources for inventory information. Some starting suggestions would be within the following areas/departments:

- Accounts Payable
- Business Associate Agreements
- Contracts
- IT Inventory (CMDB, Network, etc.)
- Procurement
- Value added resellers (VARs) / Aggregators
- Data export from Enterprise Resource Planning (ERP) system.

Once existing suppliers are identified, it is important to maintain the currency and accuracy of the inventory by capturing any new, changing or retired supplier relationships. Additional suggestions for process triggers to update the inventory include:

- Legal Counsel
- Project Management Office (PMO)
- Departmental strategic decisions
- Procurement Teams
- Risk Committee.

In addition to the above process triggers, a periodic review of the supplier inventory is necessary to ensure accuracy, with frequency depending on the size and turnover within your organization's supplier inventory.

Recommendation for supplier inventory system: A spreadsheet is provided in [Appendix A – Excel Template for Supplier Inventory](#) -- as a lowest common denominator vehicle/starting point. Where organizational resources allow, there are commercially-available software options which enable workflow automation, collaboration, links to contract repository and risk assessments, data resiliency, version control, etc.

### 3. Prioritize Suppliers

Once a complete list of suppliers with their products/services is captured, the next step is prioritizing the suppliers so that risks can be adequately managed. Prioritization categories and their associated weights will vary between organizations.

Below is a suggested starting point for prioritization categories:

- **Annual Spend:** Referencing contracts, Accounts Payable or Procurement should produce the annual spend on a per-supplier or per-service basis. This “spend analysis” can be useful in prioritization, especially when deciding which suppliers may be strategic vs. transactional. The difference between a strategic and transactional supplier is determined by the relationship and the services they will provide. A strategic supplier typically has a long-term relationship and provides ongoing services for critical functions or business processes. A transactional supplier typically has a shorter duration contract and has limited scope and/or is project focused.
- **Sensitive/Confidential Data:** Referencing Business Associate Agreements, departmental assessments or the IT Inventory may produce artifacts surrounding sensitive data types and counts. This prioritization

category may be important due to regulatory compliance and/or customer risk. Within this prioritization, the volume of data as well as the sensitivity of each record should be considered.

- **Patient Risk:** Clinicians can provide valuable input and help rate any potential impact to patient risk. For example, the lack of availability of products, services and technology may pose significant patient risk and should be considered in this exercise.
- **Revenue Impact:** Reference the enterprise resource planning system, accounts payable and other financial and sales departments to identify which suppliers' products or services directly affect or impact revenue-generating services.
- **Operational Impact/Business Criticality/Geopolitical:** Similar to revenue impact, work with stakeholders to understand if the in-scope products or services would have an impact on day-to-day operations (regardless of revenue). IT may also become a good resource for this information if the organization has a mature Disaster Recover/Business Continuity program and has performed a Business Impact Analysis (BIA).
- **Regulatory Compliance:** Similar to the efforts performed in the "Sensitive Data" analysis, work with those teams to understand if the product or service is in-scope for any regulatory compliance issues (HIPAA, Sarbanes-Oxley, GxP, etc.).
- **Reputational Impact:** Work with Legal Counsel and departments to understand if any services or platforms may have reputational impact to the organization (e.g. customer facing websites, scheduling applications, etc.).

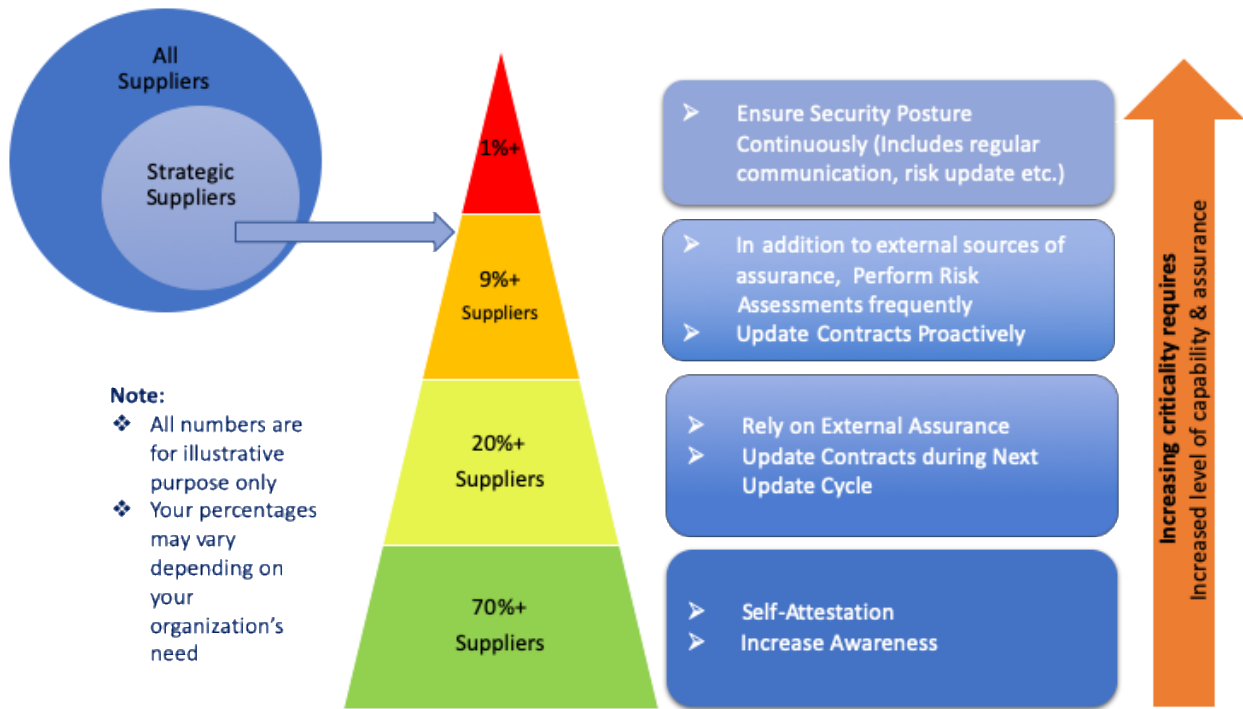
[Appendix A – Excel Template for Supplier Inventory](#) contains a spreadsheet example of these prioritization categories, weights and scoring calculations to align with the inventory. The outcome of steps 1 through 3 will become the prioritization matrix to drive the risk assessment process.

### *3.1. Tiering the Supplier*

Based on the outcome of the identification and prioritization steps, the organization should tier its suppliers based on risk.

This tiering will allow for systematic risk assessment of suppliers. The organization should define an appropriate tiering structure based on the inventory data and risk spread. This could be a High-Medium-Low tiering, or a similar 2 or 4 tier model, or others.

**Figure 4 – Supplier Risk Tiering**



#### 4. Assess Supplier Risk

There are many methods to assess supplier cybersecurity risk. The following two approaches applied separately or in combination represent best practices for small and medium sized organizations.

##### 4.1. Rely on certifications (e.g. ISO 27000, NIST, PCI, SOC 2, other 3<sup>rd</sup> party certifications etc.)

Rather than performing an in-house assessment of the supplier's cybersecurity posture, an alternative is to place reliance on one or more external certifications held by the supplier, provided independently by an authorized third party. There are varying levels of assurance and timing considerations for external certifications; an assessment based on a certification by itself does not guarantee the supplier's cybersecurity posture. Additional analysis and review may be necessary for strategic suppliers (i.e. critical, high, tier 1, tier 2, etc.)

The following certifications are common examples which provide broad-based coverage for cybersecurity controls assurance:

**Table 2 – Sample Cybersecurity Control Certifications**

	<u>AICPA SOC 2</u>	<u>ISO 27001</u>	<b>Commercial 3<sup>rd</sup> Party Assessments and Certifications</b>
<b>Description</b>	<p>The AICPA created the Trust Services Criteria and SOC 2 report to evaluate an organization’s information systems relevant to security, availability, processing integrity, confidentiality, or privacy. The controls within the Trust Services Criteria are aligned with the 2013 COSO Internal Control Framework.</p> <p>Note that SOC 1 reports are also available; however these are focused on IT controls supporting financial accounting accuracy.</p>	<p>An information security standard, part of the ISO 27000 family of standards, which specifies a management system to bring information security under management control and gives specific control requirements.</p>	<p>Other proprietary 3<sup>rd</sup> party assessments and certifications provided by different vendors are available with different levels of industry penetration and acceptance. For the most part these certifications are based on or take elements of other established standards such as NIST CSF and ISO 27000-series.</p>
<b>Rationale for Inclusion</b>	<p>Widely recognized framework by non-IT/IS professionals.</p>	<p>International standard with a relatively high adoption rate.</p>	<p>Third party certifications provide an alternate way for suppliers to provide assurance on their security posture.</p>

Suppliers may offer other certifications as alternatives, in which case it is advisable to do an analysis as to their limits of applicability and coverage. A taxonomy of cybersecurity players in healthcare, including some of those in this space, can be found in the [Health Industry Cybersecurity Matrix of Information Sharing Organizations \(HIC-MISO\)](#).

*4.2. Perform assessment of supplier’s cybersecurity posture*

For strategic suppliers, organizations should perform an assessment as frequently as needed for business operations, but at a minimum annually. Based on the outcome of the assessment, contracts may need to be updated, and executive management informed for awareness and for enabling them to make decisions about the relationship.

Please refer to [Appendix A – Excel Template for Supplier Inventory](#) for a suggested template for risk assessment.

Send the assessment to the supplier and have them complete and return it.

The first section of the assessment template assesses the ‘common core’ of controls which are relevant across all supplier relationship types. In addition, the later sections of questions are supplemental based on the type of good or service your organization is looking to acquire from the supplier. In this instance only the relevant sections need be completed.

Once the assessment is completed and returned, review the color coding of the results and the comments made by the supplier. The questions in the assessment template are yes/no in nature in order to keep it simple for non-cybersecurity SMEs to review the output. While the reality is that there may be shades of grey in some of the responses, the controls listed are the bare minimum necessary, and therefore if the supplier is unable to meet one of these requirements fully, it is necessary to consider the amount of risk the organization is willing to assume by engaging with the supplier.

As already mentioned above, it may be advantageous to contract with qualified assessor organizations for this risk assessment activity.

### **Additional Sources of Information**

As part of the assessment process, third party security services provide data on a supplier's public-facing cybersecurity posture. Such services provide a useful data point but should not be considered as complete assurance of an organization's cybersecurity posture.

Suppliers may also offer self-attestations of their public-facing cybersecurity posture, but those attestations should similarly not be considered as complete assurance.

Simple internet searches can also provide additional input into your risk assessment, detailing any public data breaches, security risks, known vulnerabilities etc. Examples include the [U.S. Computer Emergency Readiness Team \(US-CERT\)](#), [Industrial Control Systems CERT](#), [www.privacyrights.org](#) and US Department of Health and Human Services [https://ocrportal.hhs.gov/ocr/breach/breach\\_report.jsf](https://ocrportal.hhs.gov/ocr/breach/breach_report.jsf) and the FDA cybersecurity safety communications for medical devices <https://www.fda.gov/medical-devices/digital-health/cybersecurity#safety>.

## **5. Respond to Supplier Risk Assessment**

The supplier risk management program's executive sponsor is required (potentially in consultation with legal counsel) to take a position on the amount of risk the organization is willing to accept. The output of the supplier inventory, prioritization and assessment process should be reviewed initially (and then periodically thereafter) with senior leadership so that supplier risks can be understood and measured in the context of that risk appetite, and appropriate recommendations can be made.

Once the risk posture of the supplier is identified and measured, if the risk level falls within the risk appetite established by the executive sponsor, the next step is for the organization to ensure that the contract with that supplier adequately covers the necessary controls. For this purpose, refer to guidance in [SC.3](#). Robust documentation should be maintained showing identified risks, decisions taken in response and, where appropriate, requirements for supplier accountability for implementation of mitigations of identified risks.

In the case that the risk level falls outside the risk appetite of the organization, the following steps are recommended:

1. Document the identified risks and business impact for the organization
2. Determine if additional controls or mitigations (which may include cybersecurity insurance) can be implemented by the supplier within a satisfactory timeframe
3. Inform the executive sponsor of the recommendation

If the decision from the executive sponsor is to continue the relationship, the purchasing organization should work with the supplier to update the contract to reflect additional control requirements and mitigations to be implemented in line with committed timeframes.

Changing requirements in a current contractual engagement with a supplier may result in the healthcare organization bearing the price of cybersecurity enhancements implemented by its suppliers. To combat this effect, healthcare organizations may strategically plan to include cybersecurity requirements when contracts with vendors expire and/or are renewed. As a result, suppliers may choose to absorb the cost of cybersecurity enhancements in order to retain the business of the purchasing healthcare organization.

If the supplier is unable or unwilling to update or modify its practices or capabilities to meet the required risk level, the executive sponsor must decide whether to accept the risk and continue the relationship or terminate the engagement.

If the decision from the executive sponsor is to terminate the relationship, the organization should initiate its sourcing process to find an alternative supplier, using the same cybersecurity risk assessment approach as part of the selection process.

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## Meeting NIST CSF Requirement ID.SC-3

### **Contracts with suppliers and third-party partners are used to implement appropriate measures designed to meet the objectives of an organization's cybersecurity program and Cyber Supply Chain Risk Management Plan.**

This section of the document is intended to help health organizations establish the information security requirements that should be included in contractual agreements with their suppliers.

It provides guidance on:

1. Limitations of contracts to mitigate, transfer or avoid risk
2. Sample contract language (regardless of which of the contracting party's paper is being used)
3. Contractual redlining process against template language
4. How the buyer might obtain assurance that the terms of the contract are being fulfilled
5. Other contractual forms of risk transference and avoidance (e.g., cyber insurance)

#### **1. Guidance on the limitations of contracts in managing cybersecurity risk**

All supplier relationships involving the procurement of goods or services that are enabled by, or dependent on, technology or data involve a degree of cybersecurity risk. Contracts by themselves do not mitigate risks completely. They *may* facilitate the transfer of risk to a supplier or insurance provider, but are more commonly effective in:

- Clarifying the roles and responsibilities for the controls that the contracting parties commit to enact to manage the risk.
  - What is the buyer committing to do in order to ensure the security?
  - What is the supplier committing to do in order to ensure security?
- Stipulating mechanisms whereby the contracting parties can gain visibility to adherence (or not) to the contractual commitments made over time, e.g., sharing independent audit reports, scan/test reports, on-site audits, etc.
- Establishing Service Level Agreements, patching vehicles and disclosure requirements in the case of a security incident or new vulnerability being discovered. Language should include definitions of a breach or incident, committed time-frames for customer notification, root cause analysis, restoration of service, producing a patch or implementation of long-term resolution, etc.
- Ensuring that the supplier applies the same contractual requirements to any sub-contractors/suppliers they involve in the provision of the product or service to the customer.

A contract may give the purchasing organization a level of confidence in the safeguards promised by the supplier, as it forms the basis on which a legal claim can be made in the event losses are suffered through a cybersecurity incident. However, it is important that the purchasing organization understands that after-the-fact legal recourse may be of little comfort when stacked against the reality of operational losses, reputational damage (regardless of actual liability) or even patient harm in the event of an incident. Therefore, even with the contractual assurances provided by the supplier, the purchasing organization should ensure that the value created for the organization by entering into a relationship with the supplier outweighs the potential risks to its stakeholders (customers/patients, employees, other suppliers, communities, the environment and any shareholders).



## 2. Sample contractual boilerplate language for inclusion into contracts

The contractual template in [Appendix D – Contractual Language and Requirements Template](#) of this document is an industry best-practice set of requirements for a number of common supplier relationship types to be used as an accelerator.

For more detailed model contract language involving health provider deployment of medical technology and devices, please see the Health Sector Coordinating Council's [Model Contract-Language for Medtech Cybersecurity \(MC2\)](#).

The requirements are derived from the Health Sector Coordinating Council (HSCC) publication, [Health Industry Cybersecurity Practices \(HICP\)](#), which identifies the top five current threats and top 10 cybersecurity best practices. The requirements are designed to be specific enough to be actionable and drive accountability on the part of the supplier, while being modest enough in their aspirations that they represent a minimum level of security good practice that any organization of any scale should be able to meet. If an organization's supplier is unable or unwilling to meet the requirements articulated in this template, **that may be an indicator of their scale and level of maturity and consequently may be a cause for concern.**

Guidance on the redlining process (that is the process by which the legal representatives of each contracting party negotiate on the contractual language) follows below. However, it is important to note that as a generic starting point, the relevance and importance of the different controls described in the template will depend on the nature of the relationship with the supplier and the risk that represents for your operations and those whose data you hold or who rely on your products and services. Therefore, establishing which threats and which supplier relationships are most critical to your operations and to the stakeholders is an essential starting point. See sections [Meeting NIST CSF Requirement ID.SC-1: Cyber supply chain risk management processes are identified, established, assessed, managed, and agreed to by organizational stakeholders.](#) and [Meeting NIST CSF Requirement ID.SC-2: Suppliers and third-party partners of information systems, components, and services are identified, prioritized, and assessed using a cyber supply chain risk assessment process.](#) of this publication for more detail on how to achieve this.

Understanding that the audience for this document is non-technical, each control within the contractual boilerplate is tagged to one or more of these threats to help the purchasing organization understand the implications if a supplier is unable or unwilling to commit to a given control in the contract.

Before commencement of the contracting process, consult the table below and identify the most relevant threats and how your organization and customers could be put at risk through an incident at the supplier, or how the relationship with the supplier could introduce them into your environment.

Next, determine the supplier relationship type and gather the contractual template from [Appendix D – Contractual Language and Requirements Template](#), including the 'common core' as well as any 'supplemental' contractual requirements relevant to specific types of supplier relationship.

This language can then be added into your own contract document, or into the supplier's document if the contracting is to take place on their paper. If the supplier is unwilling to add these requirements into their contract you should insist that they demonstrate equivalence. These requirements are considered to be the minimum base which any organization should be willing to meet (they are after all in the supplier's own self-interest).

Consider leveraging the template in Table 3 after clearing the contracting template.

**Table 3 – Cybersecurity Threats and Impacts by Supplier Relationship Type**

Threat	Potential Impact of Attack (non-technical audience)	Examples of supplier Relationships
E-mail phishing attack	<p>E-mail ‘phishing’ is the most common form of cyber-attack. It typically involves the victim receiving a malicious e-mail that persuades them to either click on a link or open an attachment. Links may take the victim to a look-alike or malicious website where they are either persuaded to enter their user I.D. and password (thereby giving those details to the attacker), or the malicious website or e-mail attachment may download malware to the victim’s computer. Different malware has differing functionality e.g. spying on the user, giving the attacker control of the computer or other computers on the same network, or to hold the victim’s data ransom (see below). Phishing is not restricted to e-mail – other vehicles could be unsolicited SMS messages, instant message app messages or even malicious USB devices.</p>	<ul style="list-style-type: none"> <li>• A supplier storing/processing sensitive data on your behalf.</li> <li>• A supplier with access credentials to your computer systems, for example for tech support or to input orders.</li> </ul>
Ransomware attack	<p>Ransomware is a type of malware whereby the attacker encrypts the victim’s data making it inaccessible and demands payment to release it. Ransomware is among the most common cybercrimes and victimizes organizations of all sizes. Unavailability of mission-critical data or software can cripple an organization’s ability to serve patients or operate as a business. Like the effects of a fire or other disaster, many organizations never recover from a period of down-time exceeding a week.</p> <p>Ransomware affects not only “traditional” computer systems (desktops, tablets etc.) but also connected “smart” devices such as thermostats, building control systems, security cameras, etc.</p>	<ul style="list-style-type: none"> <li>• A supplier that is the sole supplier for a mission-critical product or service (if they are down, you are down).</li> <li>• A supplier that is the exclusive holder of data critical to your mission.</li> <li>• A provider of IT hosting, IT support services, cloud-based software or software within devices that your organization sells or depends upon.</li> </ul>
Loss or theft of equipment or data	Theft of media storage, files or devices holding sensitive data, for example patient data	<ul style="list-style-type: none"> <li>• A supplier storing/processing sensitive data on behalf of the customer organization.</li> <li>• A supplier with access credentials to the customer’s computer systems.</li> </ul>

		<ul style="list-style-type: none"> <li>• A supplier with physical access to devices or network the customer organization.</li> </ul>
Accidental or intentional data loss	Accidental loss of data; for example, downloading data onto a laptop which is then lost or stolen, mailing data storage which is lost in the mail, leaking of data by an insider to other organizations not authorized to access it	<ul style="list-style-type: none"> <li>• A supplier storing/processing sensitive data on behalf of the customer organization.</li> <li>• A supplier with access credentials to the customer's computer systems.</li> <li>• A supplier with physical access to devices or network the customer organization.</li> </ul>
Attacks against connected medical devices that may affect patient safety	Tampering with the proper functionality of "smart" or connected medical devices or making those devices unavailable, for example by shutting them down or locking legitimate users out of them. Examples could include pumps or dispensers of medication, scanning or monitoring devices, wireless-connected implants, surgical robotics, etc.	<ul style="list-style-type: none"> <li>• A supplier of connected medical devices or software operating medical devices.</li> <li>• A supplier with access credentials to the customer's computer systems.</li> <li>• A supplier with physical access to devices or network the customer organization.</li> </ul>

**Table 4 – Cybersecurity Practices and Sub-Practices for Small Organizations**

Cybersecurity Practice	Sub-Practice for Small Organizations		Page
E-mail Protection Systems	1.S.A	E-mail System Configuration	6
	1.S.B	Education	7
	1.S.C	Phishing Simulation	7
Endpoint Protection Systems	2.S.A	Basic Endpoint Protection	9
Access Management	3.S.A	Basic Access Management	11
Data Protection and Loss Prevention	4.S.A	Policy	13
	4.S.B	Procedures	14
	4.S.C	Education	15
Asset Management	5.S.A	Inventory	16
	5.S.B	Procurement	17
	5.S.C	Decommissioning	17
Network Management	6.S.A	Network Segmentation	18
	6.S.B	Physical Security and Guest Access	18
	6.S.C	Intrusion Prevention	19
Vulnerability Management	7.S.A	Vulnerability Management	20
Incident Response	8.S.A	Incident Response	21
	8.S.B	ISAC/ISAO Participation	22
Medical Device Security	9.S.A	Medical Device Security	23
Cybersecurity Policies	10.S.A	Policies	24

**Guidance on the Redlining Process**

The intended audience for this contracting template is small to medium sized organizations, typically those without dedicated cybersecurity subject matter experts on staff. This publication therefore attempts to provide a contracting template that incorporates technical concepts into a workable format, without requiring an in-depth cybersecurity knowledge.

The contracting template is based upon the following guiding principles:

1. The template is structured with a ‘common core’ set of requirements which are applicable to any supplier relationship and ‘supplemental’ requirements specific to the type of supplier relationship. Note: the supplemental requirements are not mutually exclusive and multiple requirements may be applicable to a single contract. Furthermore, there may be relationship types outside of this list which are not effectively covered. In that case, it is advisable to seek independent guidance from a qualified cybersecurity subject matter expert.
2. The template is based upon the [HSCC HICP](#). It is designed with enough specificity to be actionable and enforceable, while also representing a value-adding but basic cybersecurity maturity level. This maturity level is intentional to minimize the redlining during contracting process. If the customer’s supplier is unable or unwilling to meet these requirements, it may require additional due diligence because that may be an indicator

of their relative scale and level of capability to meet the organization's needs and consequently may be a cause for concern. Similarly, if the relationship is particularly sensitive or critical, it may be advisable to contract independent subject matter expertise to give case-specific guidance going beyond the lowest common denominator cybersecurity practices that this document lays out.

Keeping those principles in mind, as with any negotiation, it is common for compromises to be made in order to arrive at an agreement that is acceptable to both parties. Not all of the stipulations of the template language below will be equally important in every case. Their importance will depend on the nature of the supplier relationship and the impact a cybersecurity incident may have on each party. For example, if the nature of the relationship is such that the supplier is hosting or has access to the customer organization's data, some controls may be more important than if the supplier is simply providing a product without access to the data.

Another common scenario is for the supplier to insist on their own contractual language as the basis for the agreement. In this case you can either ask that this contractual template be inserted into that document or ask the supplier to map their requirements to this template and demonstrate how they meet or exceed their terms.

Ultimately, if the supplier is unwilling to meet one or more of the terms of this recommended contract language, the organization must decide whether to proceed regardless or seek alternatives. The decision to proceed with the relationship should be based on whether the potential derived value is greater than the potential risk to the organization and, more specifically, its patients, customers, employees, environment, and shareholders/owners in the event of a cybersecurity incident of the type detailed in Table 1 above.

### **3. Guidance on how the buyer might obtain assurance that the terms of the contract are being fulfilled**

Contracts define the vehicles for the buyer to gain assurance that the controls promised are actually in place, be they technical controls implemented within a product, or process controls that the supplier executes as part of how they provide their service or maintain/support their product over time.

Unfortunately, suppliers may have little incentive to provide transparency, especially to smaller customers with less leverage/purchasing power. Moreover, even if such transparency were provided, small organizations have limited capacity and capability to digest and understand the information. Therefore, for small organizations it is important to focus on the most important supplier relationships based on potential impact. In addition, consider the following:

- **Security is expensive.** A supplier may be cutting costs of their security program to reduce overall IT expenses.
- **Security is hard.** All other things being equal, larger suppliers (with more demanding larger customers) are more likely to have the scale which enables them to secure their products and services, whereas smaller companies may find this more challenging.
- **Security is a moving target.** Whereas functionality may still meet the need five or ten years from now, the security may no longer be adequate as security threats are constantly evolving. Consider the useful life of the product and beware high-risk engagements with little in the way of long-term relationship or support.
- **Regulatory compliance is not equal to security.** Healthcare is a highly regulated sector of the economy, and while the FDA is increasingly taking an interest in cybersecurity, especially in the medical

device space, compliance with regulation does not necessarily mean good security. A security program that is designed to only comply with regulations may be putting an organization at significant risk.

- **Indicators of good practice.** While a customer organization may not be able to audit a supplier or test the security of their products or services, there are still indicators of good practice:
  - The supplier proactively tests their controls or has them independently audited;
  - The supplier demonstrates openness and transparency about their security controls;
  - The supplier has industry certifications such as ISO 27000-series, SOC 2, or other proprietary for-profit 3<sup>rd</sup> party certifications. Their products may comply with standards such as NIST CSF or FIPS 140-2. While these indicators have limitations, they may point to a company culture that embraces the need for good security practices; and
  - Supplier holds cyber insurance. While cybersecurity insurance is still an evolving field, underwriters often ask businesses for minimum levels of cybersecurity maturity before they are willing to assume a company's risk by selling them a cybersecurity insurance policy. This is therefore another potential indicator that the company is doing the right things. More comments on cyber security insurance follow below.

#### **4. Guidance on other contractual forms of risk transfer and avoidance (e.g. cyber insurance)**

Cybersecurity insurance is a growing business within the insurance industry and is an option for organizations to limit their exposure to some of the costs in the event of a security incident. Some important considerations before purchasing cyber insurance follow:

- **First vs Third-Party Insurance:** Is the policy providing the insured compensation for the impact from a breach/incident or only compensating the affected supplier?
- Does the insurance cover only the legal fees or liability claims, or does it also cover loss of revenue/business or personal injury claims (given the healthcare context)?
- Does the insurance cover acts of war or terrorism? Note that some of the highest profile ransomware incidents of recent years have been attributed to governments rather than criminals, and therefore some insurance providers have considered them acts of war or terrorism and have disputed claims.
- Cyber insurance is not a replacement for cybersecurity. Any short-term payout may well turn out to be insignificant compared to the long-term patient safety, reputational or financial losses incurred as a result of an incident.

Another form of risk transference is identity federation. Organizations engaging with suppliers may opt to transfer identity risks to the supplier by requiring the supplier to issue or procure identity credentials certified by a Trust Framework that the buying organization trusts. This allows the organization to transfer the risk and expense of identity credentials to its suppliers rather than issue and manage supplier credentials themselves.

When federating identity management with suppliers, the healthcare organization may consider requiring the supplier's credentials to participate in a trust framework using a level of assurance that offers the buying organization (relying party) insurance coverage in the event of identity compromise.

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## Meeting NIST CSF Requirement ID.SC-4

**Suppliers and third-party partners are routinely assessed using audits, test results, or other forms of evaluations to confirm they are meeting their contractual obligations.**

Previous sections of the HIC-SCRM publication (ID.SC-1, ID.SC-2, ID.SC-3) provided the “what” and the “how” of standing up and then operating a Supplier Risk Management program as per NIST Cybersecurity Framework (CSF). The ID.SC-3 section of the document goes on to provide specific guidance on the contracting process and contractual verbiage for security controls. This section of the document (ID.SC-4) explains “how” to gain assurance that suppliers are meeting their contractual obligations. The final section (ID.SC-5) discusses how to test and improve the organization’s ability to respond to a supplier cybersecurity incident.

### 1. Defining the Audit and Verification Process

In the [Meeting NIST CSF Requirement ID.SC-2: Suppliers and third-party partners of information systems, components, and services are identified, prioritized, and assessed using a cyber supply chain risk assessment process](#), section of HIC-SCRM, suppliers and specific risks that must be assessed in the organization should already have been identified; e.g. operational risks, compliance risks, cybersecurity risks, geopolitical risk, and others. Also, each supplier has been ranked based on those risks, and its potential impact on the organization. In the [Meeting NIST CSF Requirement ID.SC-3: Contracts with suppliers and third-party partners are used to implement appropriate measures designed to meet the objectives of an organization’s cybersecurity program and Cyber Supply Chain Risk Management Plan](#), section, the appropriate controls were added into the contract with the supplier based on the supplier relationship type. The next step in the process is to verify cybersecurity contractual requirements.

What does contractual verification mean and who performs contractual verification? *Contractual verification simply means the process through which we can reasonably determine whether a supplier is meeting its contractual requirements and, if not, what remediations are necessary to close deficiencies.*

An organization’s resources may limit its ability to gain assurance that the security controls defined in the contract are operating effectively. It is important that every business in the supply chain – regardless of size – be considered for contractual verification. Risk of downstream suppliers may impact an organization’s direct suppliers. This is often referred to as “Nth-party vendor risk.” For example, suppliers of medical billing software may contract with a third party to manage collections. A medical device manufacturer may be reliant on software systems and libraries provided by third-party suppliers which introduce additional risks into the network. Suppliers of direct suppliers that manage PHI should be considered when verifying the location and flow of patient data.

Resource-challenged organizations should focus their verification efforts on the suppliers defined in their tiering process as described in [Meeting NIST CSF Requirement ID.SC-2: Suppliers and third-party partners of information systems, components, and services are identified, prioritized, and assessed using a cyber supply chain risk assessment process](#), to have the highest impact on their ability to fulfill their mission.

### 2. Identify Controls to be Verified and Method of Verification

Now it’s time to put these concepts into practice and verify the contractual obligations in place and establish the frequency with which those contracts need to be verified. The organization should review the controls designed to

mitigate risk and their implementation, including how well the control is supported by documented policy and procedures. Additionally, it is important to monitor the effectiveness of the control over time and report on degradation in effectiveness or failure of the control which could trigger a reassessment and audit.

Assuming the organization has followed the guidance in the section of this document covering [Meeting NIST CSF Requirement ID.SC-3: Contracts with suppliers and third-party partners are used to implement appropriate measures designed to meet the objectives of an organization's cybersecurity program and Cyber Supply Chain Risk Management Plan.](#), the controls included in the contract will be, by design, the bare minimum necessary to gain reasonable assurance over the security posture of the supplier. For this reason, an extensive scoping exercise to determine which controls are most important to verify will not be necessary. If the contract specifies an extensive list of security controls, the organization will need to select a verification approach and scope based on its capabilities and resources.

As discussed in section [Meeting NIST CSF Requirement ID.SC-3: Contracts with suppliers and third-party partners are used to implement appropriate measures designed to meet the objectives of an organization's cybersecurity program and Cyber Supply Chain Risk Management Plan.](#), as part of the contract the organization should obtain the right to audit the supplier or agree to another vehicle by which they will provide assurance that the contractual security provisions are being met (see below for examples). If the contract does not include a right to audit, the organization may consider amending or renegotiating the contract. Similarly, if additional security controls are identified after the contract is signed, the organization may consider amending or renegotiating the contract.

Regardless of whether the control was in place at the time the contract was signed or has been implemented since, the organization has a number of techniques available in order to gain assurance that the contract terms are being honored. The option(s) chosen will depend on:

- The risk the supplier represents to the organization;
- The capability and capacity of the organization's internal resources to audit the supplier or request evidence, to interpret the responses received from the supplier and to form a judgment;
- The organization's ability to hire external specialist resources to gain assurance;
- The contractual right to audit the supplier or their goodwill in supporting the organization's requests for assurance.

Options for gaining assurance that contractual agreements are being met include:

- Inquiry with the supplier through ad hoc requests for information or regular touchpoints (for example as part of leadership 'Top-to-Tops' or Quarterly Business Reviews) whereby the organization requests assurances from the supplier (i.e. attestation) that they are meeting the terms of the contract;
  - Pros - easily done;
  - Cons - the organization is reliant on the supplier's collaboration and level of control over their own environment and processes;
- Inquiry with the supplier supplemented by some previously agreed Key Performance Indicators (see Appendix F for an example list of KPIs and associated targets that can be leveraged);
  - Pros - commits the supplier to provide specific details;



- Cons - the organization is reliant on the supplier's collaboration and requires subject matter expertise to interpret the data provided by the supplier;
- Independent proxies for assurance, such as valid ISO 27000-series certification or PCI-DSS compliance;
  - Pros - such certifications are independent and require little subject matter expertise to interpret the response;
  - Cons - these certifications are unlikely to provide details for all of the controls which are most important to mitigate the risk the supplier represents to the organization;
- Subscribe to an “outside-in” cybersecurity risk monitoring and scoring service. These services provide external risk monitoring for a fee, gathering data, and reporting cybersecurity posture based on the publicly visible digital footprint of suppliers;
  - Pros - these services provide an easily digestible rating and a detailed report for the supplier to respond to, much like a credit rating and report;
  - Cons - they typically only provide insight into the supplier assets that are visible from the public internet and are prone to false positives and assets or systems being tagged to an organization incorrectly;
- Obtain an independent controls assessment such as AICPA SOC 1/2/3 reports (ideally at the supplier's expense);
  - Pros - these reports are standard and provide independent assurance from a qualified auditor;
  - Cons - the organization will still require a level of subject matter expertise to interpret the output and draw a conclusion on the risk any gaps represent;
- Conduct an audit of the controls or hire a third party to do so (ideally at the supplier's expense).
  - Pros - good quality assurance;
  - Cons - expensive, time-consuming and assumes the organization resources and the contractual right to audit already agreed with the supplier.

### 3. Conducting Supplier Audits

An audit should review the controls designed to mitigate risk and their implementation, including how well the control is supported by documented policy and procedures. Additionally, it is important to monitor the effectiveness of the control over time and report on degradation in effectiveness or failure of the control which could trigger a reassessment and audit.

The first step in conducting a supplier audit is to determine which controls in the contract are to be included in the audit. Control examples are included in [Meeting NIST CSF Requirement ID.SC-3: Contracts with suppliers and third-party partners are used to implement appropriate measures designed to meet the objectives of an organization's cybersecurity program and Cyber Supply Chain Risk Management Plan.](#)

The next step is to determine the verification method for each control including reports and other artifacts, attestation, or testing.

The frequency of audits depends on many risk factors. For example, the organization may audit based on the supplier risk tier or change in the relationship. Some suppliers, such as those that pose little regulatory, operational,

or security risk, can be assessed as part of the normal course of business operations, such as during initial on-boarding and on a periodic basis. Organizations may do an audit for low risk suppliers every two or three years.

In addition to inherent regulatory, operational, and security risks, certain events change risk and should trigger an audit. These events would include mergers and acquisitions, the launching of new product lines, entering new geographic regions, and the deploying of new software that could have an impact on risk.

#### **4. Maintaining the Verification Process**

Regardless of the methods an organization chooses to evaluate a supplier's compliance with the agreements, the assessment methods should be periodically reviewed and updated. To the extent possible, the verification methods should be standardized, automated, and streamlined.

The processes associated with contractual verification of supplier risk are not single events. A verification life cycle must be put into place and maintained. This includes not only the assessments and audits of suppliers but also continuously assessing internal third-party risk management policies, procedures, and controls.

#### **5. Eliminating Gaps in Contractual Compliance**

As supplier contractual compliance verifications are completed, gaps may be discovered that may require the organization to employ various risk treatment options such as:

- Remediate - when a supplier presents a moderate or high risk, the organization may choose to work with the supplier and implement remediation or mitigation controls;
- Transfer - when a supplier presents a moderate or high risk, the organization may choose to transfer the risk to an insurance policy;
- Accept - conversely, if the risk is high or moderate from a low-impact supplier, the organization may decide to accept it as is;
- Avoid - when a critical supplier presents a high risk and there is no agreed-to remediation or mitigation plan, the organization may choose to avoid the risk altogether and terminate the agreement with the supplier.

An organization should explore the above options as required; however, the organization and suppliers should collaborate to remedy any identified gaps in a mutually acceptable way, and the remedy and milestones/timelines should be documented and agreed to in writing.

These contractual gaps to be remedied should be tracked throughout the life cycle of the supplier contract. Supplier relationships may be based on multiple contracts, which adds complexity to the verification and remediation process. Systematic and automated approaches are becoming available to help manage workflows, timelines, dependencies, approvals and deliverables required through the contractual gap remediation process.

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## Meeting NIST CSF Requirement ID.SC-5

**Response and recovery planning and testing are conducted with suppliers and third-party providers.**

### Introduction to the Response and Recovery Process

The fact that small to medium-sized organizations are limited in their ability to assess risk and to hold suppliers accountable for meeting the terms of their contract means that being prepared for **when** an incident happens is especially valuable.

Healthcare organizations need to develop plans which can be put into action in the event of a supplier-related cybersecurity incident. Two types of plans must be considered:

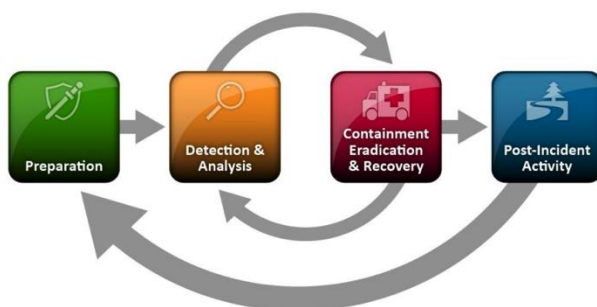
1. Response plans, which support the ability to detect and contain the impact of a potential cybersecurity incident.
2. Recovery plans, which implement appropriate activities to maintain and/or to restore any capabilities or services that were impaired due to a cybersecurity incident.

The requirement ID.SC-5 within the NIST CSF establishes an effective set of response, recovery planning and testing protocols. To limit the impact of cyber incidents, this section details how to put the planning and testing procedures associated with a supplier risk management program into place so that any organization can better respond to, and recover from, a supplier data or service availability incident.

Incident Response and Recovery processes have four basic stages detailed in [NIST 800-61r2 Computer Security Incident Handling Guide](#):

1. Preparation - Establish and train a response team.
2. Detection and Analysis - The organization must establish mechanisms for suppliers to alert the organization in a timely manner in the event of a breach or incident and understand the implications for the organization.
3. Containment, Eradication and Recovery - Depending upon the severity of the incident and the extent to which the organization is impacted, the organization can evaluate and determine the appropriate response to mitigate any impact and restore capabilities as needed.
4. Post Incident Activity - After the organization has adequately handled the incident, a report is produced detailing the cause, the costs and what steps can be taken to prevent a similar incident from occurring in the future.

**Figure 5 - SANS Computer Security Incident Handling Process (see References below).**



## Planning

### Establishing the Team

As healthcare organizations rely on third-party suppliers to perform services, it is natural that some critical operations get moved into the cloud or outsourced completely. These operations may have a role in the incident response and recovery following a security or privacy incident at another supplier. For example, the organization may need the assistance of its IT managed service provider if another supplier such as the HR and payroll processor has a data breach. For this reason, key supplier roles and responsibilities must be considered as part of the incident response and recovery process.

Suppliers should be included in the response plan as part of the contractual relationship. This may require adjusting the terms of the contract with a supplier, for example their hours of support or response time service level agreement (SLAs).

The roles and responsibilities of suppliers should also be captured in the response plan. One tool to effectively identify roles and responsibilities is a RACI matrix (Responsible, Accountable, Consulted, and Informed). A RACI may also help identify gaps in roles and responsibilities during the contracting period to ensure that all responsibilities are adequately addressed.

The RACI matrix is also an effective starting point to develop testing for the response and recovery plans. Each task assigned to the supplier in the matrix should be included in the test plan and evaluated from both a process and performance standpoint. The organization should develop written procedures and checklists that can be shared with the supplier.

It is also necessary to test a supplier's ability to perform assigned tasks identified in the RACI. Organizations should develop test plans that integrate these tasks into their workflows, then establish minimum performance requirements. Suppliers should be notified of tests in advance, but also required thorough contractual clauses to participate in the healthcare organization's incident response and recovery exercises. The level of participation and performance requirements will be dependent on the supplier's risk tier, e.g., clinical suppliers may have a higher degree of active participation. Similarly, refusal of a critical supplier to participate in such exercises should be considered and treated as a supplier risk in and of itself.

### **1. Creating the Plan**

Every organization should have an incident response plan. For more details on creating a plan, see [NIST in Special Publication 800-61, The Computer Security Incident Handling Guide \[pdf\]](#).

Suppliers should be given a designated point of contact and back-up within the organization who would be informed in the event of an actual or suspected security incident. This point of contact should then assemble the incident team and work through a predefined incident plan. This plan may have much in common with the approach for an internal incident within the organization, but it may differ given other factors specific to an incident at a critical supplier.

[Appendix G – Example Supplier Privacy and Security Incident Response Guide](#) gives an example triage form for a supplier security incident that can be leveraged.

The overall response and recovery plan should consider the following (this is not an exhaustive list):

- A. In the event of a security incident the supplier's internal communications may be disrupted and the supplier may be unable or unwilling to share detailed specifics during the initial stage of a major incident. Therefore, the organization should take contingency action while waiting on information from the supplier.
- B. The plan should have predefined processes to:
1. Suspend VPN/Business-to-Business connectivity with the supplier if it exists.
  2. Suspend any remote access the supplier may have to the organization's information systems and assets.
  3. Change passwords of user ID's belonging to supplier employees, and/or disable user accounts.
  4. Monitor email inbound from the impacted supplier; increase email filter sensitivity.
  5. Alert employees who interact with the impacted vendor.
  6. Ensure anti-virus signatures are current.
  7. Ensure critical systems are patched and up to date.
  8. Ensure back-ups are operating effectively.
  9. Avoid premature use of terms such as 'data breach' which can have specific legal and regulatory ramifications; use instead 'security event'.
  10. Notify pre-identified points of contact and reinforce staff training on how to deal with requests for information from regulators, media, social media or public interest channels.
  11. Engage specialist third parties (for example cybersecurity forensics), as appropriate.
  12. Request from the supplier incident details, including:
    - Timeline
    - Indicators of compromise
    - Impacted systems
    - Source of malware/compromise if known (e.g. credential phish)
    - Any information on likely target
    - Any information on lateral movement tactics and techniques
    - Actions taken

## **2. Testing the Plan**

One of the most effective ways to close gaps in incident readiness is to perform tabletop exercises. These scenario-based simulations walk the organization through a crisis and challenge the participants to assess the effectiveness of their established processes. Critical suppliers with a significant role in the scenario should be included in the exercise. The exercise will help identify gaps in processes, roles and responsibilities, and communication protocols.

These exercise scenarios should be as realistic as possible, attempting to stress existing processes that are relevant to a supplier's operations. Some questions an exercise scenario can address include:

- How would a catastrophic ransomware incident at a key supplier affect the organization's ability to execute its mission?
- How robust is the supplier's customer support and call center redundancy?
- Who is in charge if leadership can't be reached immediately?
- How are systems and lines of communication setup to ensure an effective failover when a datacenter or cloud service provider are affected?

- What communication must be conveyed to customers, patients, regulators, the media etc.?

What mitigations could be put in place? For example:

- Is the contact list current?
- What are the priorities (e.g. critical orders, patients, key customers)?
- What back-up or workarounds exist for the impacted supplier's product or service?
- What manual processes can be established in advance (e.g., where are they stored, how are they trained and disseminated)?
- Are there off-line copies of critical data such as customer contact lists, bank accounts, etc., and are they kept secure and up to date?
- Should increased safety stocks, or agreements with peers to share safety stocks, be considered for certain critical products or materials as mitigation for an interruption in supply?

These exercises are intended to identify processes, procedures and communication improvement opportunities in a collaborative environment — rather than an actual emergency. For more information, see emergency planning [tabletop exercise templates](#) from the Federal Emergency Management Agency and the [DHS Cybersecurity and Infrastructure Security Agency](#).

### 3. Post Testing Activity

Events and exercises may reveal supplier process or capability improvement opportunities to reduce potential impacts on an organization's operations. Questionnaires or other mechanisms, whether a document, spreadsheet, or application, are useful in documenting these opportunities and essential to tracking the remediation of identified gaps in supplier business continuity and IT service disruptions plans. Additionally, periodically reevaluate supplier relationships and contracts for changes in their business management, continuity management, and IT infrastructure.

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## Closing Summary

Supplier risk management is an ongoing process.

This publication provides the reader with guidance for establishing a supplier risk management program, for both existing suppliers and new, and illustrates how to sustain the activities on an ongoing basis, with specific templates that could be used as a starting point for your organization's needs.

The focus of the publication is small to medium sized organizations operating in the health sector that don't necessarily have in-house cybersecurity subject matter experts.

Throughout the document we covered NIST CSF supply chain requirements across the following 5 sections:

- Components of supplier risk management program, such as defining policies and procedures, roles and responsibilities, and establishing overall governance;
- Process of establishing and sustaining the supplier risk management program including inventory of suppliers, risk assessment and risk treatment guidance;
- Contract management process and suggested template for cybersecurity;

- Specific guidance for gaining assurance that suppliers are adhering to their contractual commitments; and
- Specific guidance on planning and testing response to, and recovery from supplier cybersecurity incidents.

The document provides multiple templates for risk assessment, contract cybersecurity language, supplier inventory attributes, supplier risk management policy. A process view diagram is provided for an end-to-end view that links all the sections together.

Finally, the document provides comprehensive glossary of the terms used in this document.

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## Appendix A – Excel Template for Supplier Inventory

[https://healthsectorcouncil.org/wp-content/uploads/2019/09/HIC-SCRiM-Third\\_PartyInventory\\_and\\_Prioritization.xlsx](https://healthsectorcouncil.org/wp-content/uploads/2019/09/HIC-SCRiM-Third_PartyInventory_and_Prioritization.xlsx)



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## Appendix B – Policy Template

### Purpose

This policy describes the minimum requirements for managing information risks resulting from the utilization of a supplier's services and/or products.

All new supplier relationships must comply with these requirements by *[Insert Date]*.

All existing supplier relationships must comply with these requirements by *[Insert Date]*.

### Scope

All supplier relationships (including IT and non-IT relationships) are in scope for this policy and its supporting documentation.

Due to the unique requirements of contracting with government and regulatory agencies, exceptions may be made to the scope of this policy.

### Definitions

- Commercial off-the-shelf or commercially available off-the-shelf (COTS) products: Packaged solutions which are adapted to satisfy the needs of the organization making the purchase, rather than the commissioning of custom-made solutions.
- Cybersecurity: The protection of information and information systems from unauthorized access, use, disclosure, disruption, modification, or destruction to provide confidentiality, integrity, and availability.
- Supplier(s): Broadly interpreted to include any individual or entity that provides any type of service and/or product to Organization. Also, commonly referred to as “vendor”, “service provider”, “consultant”, “external partner”, “third party” or “business partner”.
- Contractual Documents: Legally-binding and appropriately signed legal documents between Organization and the supplier. They can take multiple forms such as Master Service Agreements, Amendment, Addendum, Task Order, Statement of Work, etc.
- Supplier Relationship: Any engagement with a supplier responsible for handling Company information, paid or unpaid, resulting from a legally binding contract. One or more contracts can constitute a single supplier relationship.
- Executive Sponsor: Organizational leader with the accountability for the business risks that originate from the utilization of a supplier's services and/or products and is able to influence and obtain organizational resources to address those risks.
- Relationship Owner: Organization employee who is accountable for the relationship with the supplier. Relationship Owners can delegate their responsibilities but not their accountability. A relationship owner:
  - Is the primary Organization point of contact for the supplier;
  - Consults with the Global Sourcing and Procurement function and collaborates with other relationship owners, where a supplier has multiple engagements with Organization, to provide comprehensive oversight to the relationship;
  - Understands and stays updated about the services and/or products provided by the supplier;
  - Collaborates with appropriate IT functions to manage supplier information risks.

- **Supplier Information Risk Management:** Risk Management practices employed to identify, manage, and mitigate the level of information risk resulting from the utilization of a supplier's services and/or products.

## **Requirements**

This Policy follows the supplier relationship through four different phases. These phases include Pre-contracting Due Diligence, Contracting, Supplier Governance and On-going Monitoring, Expiration / termination of Supplier Contract and Relationship. These phases account for overall lifecycle of a supplier relationship.

Since this Policy is taking the lifecycle approach to managing supplier risks, the role of 'relationship owner' becomes critically important to manage supplier risks. This role's responsibilities are discussed in the following sections and are spread across all the phases of the relationship.

### **Pre-contracting Due Diligence**

1. Prior to signing off on a contract, the following requirements must be met. Government or regulatory agencies are exempt from this requirement when the type of engagement does not permit it.
  - 1.1. The supplier must demonstrate a current, valid and appropriate certification of cybersecurity posture.
  - 1.2. If the supplier does not demonstrate a current, valid and appropriate certification as per 1.1, a risk assessment must be performed.
  - 1.3. Relationship owners must plan for and complete the remediation of identified gaps uncovered by the assessment detailed in section 1.2 in a satisfactory timeframe after signing off on the contract, or as agreed by the executive sponsor.

### **Supplier Contracting**

2. Relationship owners must ensure the following security requirements are met or as needed defined in contracts or service agreements:
  - 2.1. Suppliers must hold and maintain current, relevant and appropriate certifications and/or attestations when the services and/or products provided need to comply with laws or regulations requiring such certifications (e.g. PCI-DSS.)
  - 2.2. Ensure contracts incorporate a right to audit the supplier or the right to obtain evidence of an independent audit (e.g. Statement on Standards for Attestation Engagements (SSAE) No. 16 type SOC2, or International Standard on Assurance Engagements (ISAE) 3402.)
  - 2.3. Where relevant (e.g. externally hosted systems or applications, SaaS, Cloud, etc.), ensure the contract incorporates a right to perform or request evidence of vulnerability scans of supplier information systems that host or process company information.
  - 2.4. Changes in supplier personnel with access to Organization information including changes in role must be communicated to affected relationship owners as soon as possible.
  - 2.5. When suppliers providing services to Organization engage with additional suppliers (e.g. 4<sup>th</sup> or 5<sup>th</sup> party suppliers / aggregators, subcontractors, etc.), the information risk management terms and conditions of our contract are applicable to their lower tier agreements as well.
  - 2.6. Supplier access to internal systems and data must require use of credentials that meet minimum criteria established by the organization and relationship managers must ensure access by authorized supplier personnel only.

## **Supplier Governance and Ongoing Monitoring**

3. Managers of relationship owners must ensure new relationship owners are assigned when there is a change in the relationship owner for a given supplier.
4. When a supplier has multiple relationships with the organization, all associated relationship owners must participate in the governance of the supplier.
5. When modifications are made to an existing supplier relationship that result in changes to our organization's information systems or changes in the access to Organization information, the supplier risk assessment must be refreshed.
6. Relationship owners must ensure that the supplier's access to Organization information assets is appropriately updated when personnel change notifications are received from the supplier. Access changes must be implemented in line with the Organization's own information security policy.
7. Ensure information exchanges occur over connections that are secure, authorized, maintained and terminated when the engagement ends or the scope of the supplier relationship changes.
  - 7.1. The organization must conduct an annual review of established information exchange connections between the Organization and suppliers and take appropriate action.

## **Expiration/Termination of Supplier Contracts and Relationship**

Suppliers may have one or more contracts with the Organization. In a single-contract relationship, the expiration or termination of the contract results in the termination of the entire relationship with the supplier. In multiple-contract relationships where additional contracts are still in effect, the expiration or termination of a single contract does not necessarily result in the expiration or termination of the entire relationship. In those cases, follow the requirements outlined in the contract that has expired or is being terminated.

8. Where information is not stored on Organization-managed infrastructure, relationship owners must ensure that Organization information is returned securely to Organization at the end of the relationship or upon expiration or termination of the relationship, unless agreed upon in the original contract. This includes both electronic and non-electronic information.
9. When the supplier hosts or processes Organization information using its own information systems, relationship owners must ensure that after the required information has been returned to Organization, the supplier securely erases or destroys Organization information from its information systems including backup and archival media and provides evidence that the information was securely erased or destroyed, unless agreed upon in the original contract.
10. Access by supplier personnel to Organization information and information systems must be removed as part of the expiration or termination of supplier relationships. Any physical connections (e.g. site-to-site VPN) and system-to-system integrations must also be disconnected as part of the expiration or termination of the relationship.
11. Where applicable, relationship owners must also ensure that the Organization's information assets (e.g. laptops or mobile devices etc.) are securely returned to the Organization at the end of the relationship without erasing the contents, unless agreed upon in the original contract. The proper disposition of Organization's software licenses must also be addressed as part of this process.

<b>Approval:</b>	
<b>Individual</b> Role	{Signature/Date}
Any signature qualification/caveat	

<b>Version:</b>	<b>Date:</b>	<b>Author:</b>	<b>Description:</b>
1.0	01-JAN-2019	Name	Description of version/change

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## Appendix C – Risk Assessment Template

<https://healthsectorcouncil.org/wp-content/uploads/2019/09/HIC-SCRiM-Supplier-Risk-Assessment-Template.xlsx>

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## Appendix D – Contractual Language and Requirements Template

Instructions:

The following cover-page section and the Exhibit are to be properly numbered and inserted where appropriate in the agreement being negotiated. All paragraph styles, formatting, numbering, definitions, etc. must be conformed to the agreement into which this is being inserted.

The Exhibit for Information Security requirements is divided in two separate sections.

- **Core requirements** are applicable to all relationship types and are, in the opinion of the authors, an essential baseline for any cybersecurity contractual language. The controls implemented to achieve compliance with this agreement should be based upon the recommendations found in the [HSCC HICP volume 1](#) for small organizations and technical [volume 2](#) for medium sized organizations as well as NIST CSF.
- **Supplemental requirements** are based on the type of supplier relationship and are additive in nature. This means if your supplier falls in multiple categories, you should add requirements from all the applicable categories.

## **Contract Template:**

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### **Exhibit <nnn>**

#### **Core (Mandatory) requirements**

##### **Cybersecurity Policy, Training and Awareness**

1. Supplier shall have documented information security policies in place, refreshed annually, to ensure the confidentiality, integrity, and availability of Supplier and Company Information. These policies shall cover all business geographies and business functions of the Supplier, including their own sub-contractors/suppliers. These policies shall address the following core and supplemental requirements detailed in the agreed contract and shall ensure that enforcement mechanisms including training and awareness exist.

##### **Asset and Change Management**

2. Supplier shall maintain inventory of its information system assets, refreshed annually, that documents the identification, ownership, usage, location and configuration for each item. The Supplier shall ensure that changes to assets follow a documented change management procedure.

##### **Access Control**

3. The Supplier shall be accountable for providing appropriate identity management for authentication and authorization according to principle of least privilege. The supplier shall have a documented process for provisioning and deprovisioning of access (including elevated privileges) to their physical facilities and information system assets which must include independent approval, a formal periodic review of access (at least annually) and timely removal of access.
4. Supplier shall limit elevated privileges to the minimum number of users needed for effective operations and shall actively manage such privileges by reviewing periodically at a reasonable frequency higher than the general user access review and revoking immediately when no longer needed.

##### **Network Security**

5. The supplier shall allow inbound access into their organization's network with explicit approach, the default rule being to deny all inbound traffic. The supplier shall restrict access to assets with potentially high impact by use of further internal network segmentation.
6. The supplier shall restrict physical access to information system assets to authorized personnel.
7. The supplier shall implement controls to protect information system assets from potential malicious activities which penetrate the first line of a layered defense as established by Firewalls and other such controls. The supplier shall implement intrusion prevention and intrusion detection controls and configure them to update automatically.

##### **Endpoint Protection**

8. The supplier shall implement an anti-malware solution which shall include a local firewall capability on their workstations, servers and mobile devices. The solution shall prevent disabling by end users and shall automatically receive updates on a regular basis. The solution shall perform both real-time and periodic scans.

9. The supplier shall ensure that end users who are not designated administrator do not have system administrator permissions, including permissions to install or modify software on the endpoint.
10. The supplier shall ensure that security patches are monitored, reviewed and applied to all end points in line with the guidance given by the software provider.
11. The supplier shall ensure that use of administrator and elevated privileges require multi-factor authentication.
12. The supplier shall ensure that all manufacturer default user id's and passwords in the software and technology devices are changed upon installation of the software or device.

### **Email Protection**

13. Supplier e-mail systems shall support encryption in transit via TLS 1.2 and above and DMARC standards. The supplier shall conduct awareness and training specific to phishing.

### **Vulnerability and Patch Management**

14. The supplier shall employ a vulnerability scanning solution to detect security vulnerabilities in systems and externally facing websites hosted within their environment and remediate detected gaps in a timely manner. The process must incorporate a defined patch management cycle and controlled changes to configuration.
15. The supplier shall subscribe to threat intelligence sources such as HC3, US-CERT, Med ISAO, not for profit ISAC groups and others. For a listing of cybersecurity information sharing organizations, the HSCC's [Health Industry Cybersecurity Matrix of Information Sharing Organizations \(HIC-MISO\)](#)

### **Incident Response**

16. The supplier shall implement a procedure to respond to security or privacy incidents and shall perform detailed investigation and response activities to assist in identification, containment, eradication and recovery actions for potential security incidents.

### **Supplemental Requirements based on type of supplier relationship:**

1. Suppliers that are mission-critical to buyer's business with or without data access.

Adoption of the core (mandatory) requirements referenced above are recommended to be supplemented with additional guidance (such as legal counsel) for Supplier relationships that fall into this category.

2. Suppliers with direct connectivity and/or access to your organization's information system assets and/or data.

If the Supplier becomes aware that a Cybersecurity Event has or may have occurred, the Supplier and/or service provider designated to act on behalf of the Supplier, shall conduct a prompt investigation and notify the Organization immediately, disclosing all known Indicators of Compromise.

The Supplier shall notify the Organization immediately when Supplier employees and contractors with access to the Organization's information system assets no longer require that access to perform their job functions.

3. Suppliers that host/manage applications used by the Organization, or the Organization's data on their own infrastructure.
  - a. If the Supplier becomes aware that a Cybersecurity Event has or may have occurred, the Supplier and/or service provider designated to act on behalf of the Supplier shall conduct a prompt investigation and notify the Organization immediately, disclosing all known Indicators of Compromise.

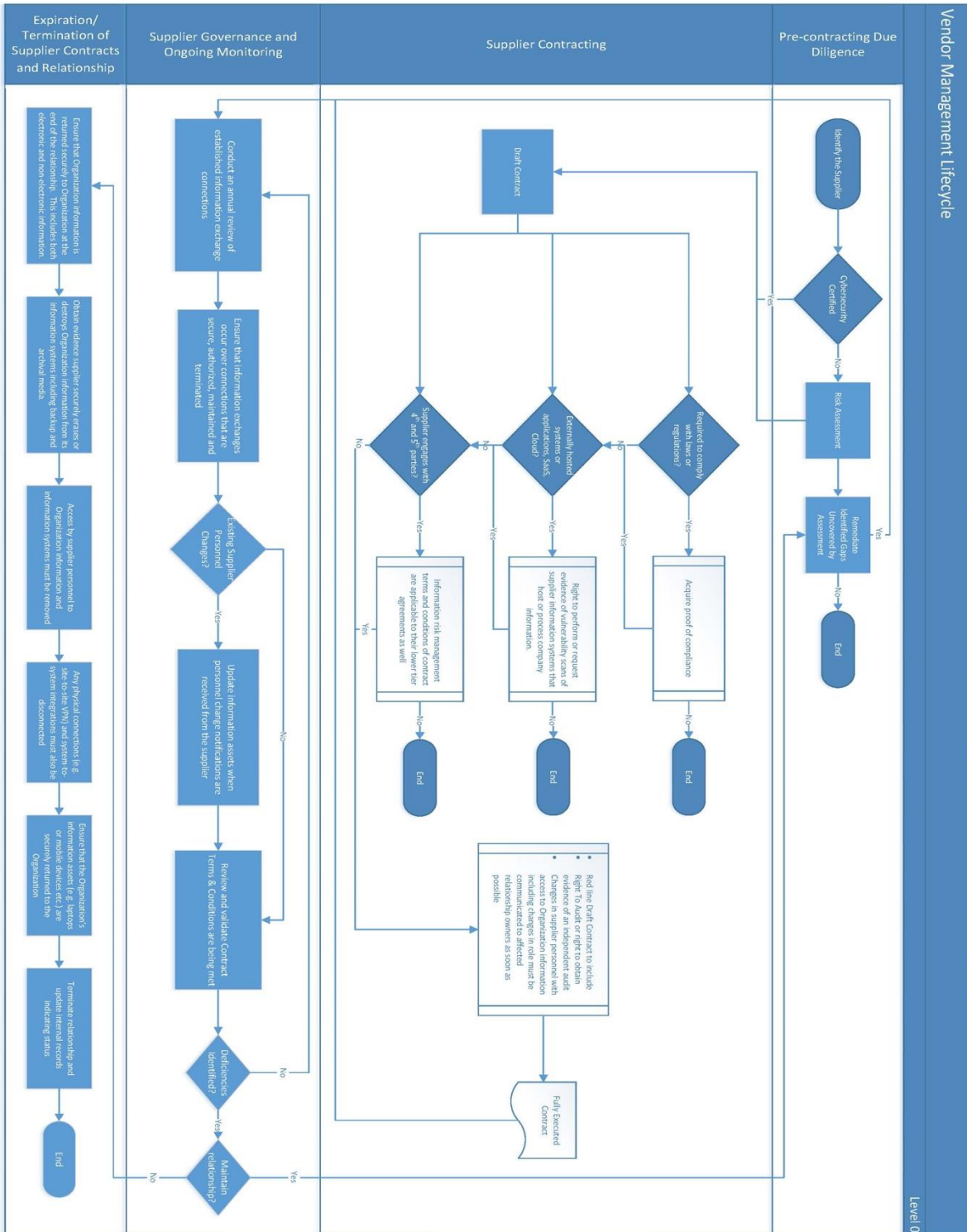


- b. The supplier shall encrypt any of the Organization's data in storage on all media types and when in transit outside of the Supplier's network. Encryption keys shall be periodically rotated and stored separately from the encrypted data. Supplier shall adequately protect the keys from loss/destruction or unauthorized access.
  - c. The supplier shall employ a Data Loss Prevention solution configured to detect unexpected or unauthorized transference of the Organization's data within or outside the supplier's network.
  - d. Any software code that the supplier builds and maintains as part of its services to the Organization shall undergo peer review by a qualified individual (other than the developer of the code) and code scanning with an automated tool to ensure that malicious or dangerous coding bugs and/or logical design flaws are detected and remediated before they are moved into the production environment.
  - e. Any software that the supplier builds and maintains as part of its services to the Organization shall undergo security penetration testing performed by a qualified individual at least annually or with the deployment of any major change, in order to highlight security vulnerabilities in the software that are exploitable by malicious actors. Any exploitable vulnerabilities detected in this process shall be remediated within a reasonable timeframe not to exceed 30 days.
  - f. In the event of termination of the contract, the supplier shall return the Organization's data to the Organization in readable format including any equipment or software necessary to access the data. The supplier shall destroy all other copies of the Organization's data following confirmation from the Organization that the returned data is readable and accessible unless the contract explicitly permits retention.
4. Suppliers of medical devices or software as a medical device.
- a. The supplier shall provide one or more current, available and supported endpoint protection solutions approved to be installed on the medical device acquired by the Organization without impact on the terms or duration of the warranty provided by the Supplier over the equipment.
  - b. The supplier shall integrate cybersecurity risk assessment, security architectural design analysis, security requirements and security testing into its Quality Management System.
  - c. The supplier shall inform the Organization of the presence of any exploitable security vulnerability which risk patient health or materially impact the expected function of the acquired device immediately and provide a patch within 30 days of the vulnerability being reported to the supplier.  
 -- The above controls and others are detailed in the HSCC's [Medical Device and Health I.T. Joint Security Plan \(JSP\)](#), which advises medical technology companies on best practices for developing and implementing a product cybersecurity design, manufacturing and servicing program.
  - d. The Supplier shall comply with the regulatory guidance for pre- and post-market management of cybersecurity in medical devices. Example is US FDA pre- and post-market cybersecurity guidance. Other national regulatory agencies may provide similar guidance.  
 FDA Pre-Market Guidance  
<https://www.fda.gov/regulatory-information/search-fda-guidance-documents/content-premarket-submissions-management-cybersecurity-medical-devices>  
 FDA Post-Market Guidance  
<https://www.fda.gov/downloads/MedicalDevices/DeviceRegulationandGuidance/GuidanceDocuments/UCM482022.pdf>

European Union equivalent regulation <https://www.emergobyul.com/blog/2007/06/europe-issues-new-guidance-document-medical-device-post-market-surveillance-and>

5. Suppliers operating in high risk geographies.
  - a. The supplier shall employ a Data Loss Prevention solution configured to detect unexpected or unauthorized transference of the Organization's data within or outside the supplier's network.
  - b. The supplier shall implement segmentation capabilities that enable immediate isolation of operations in the high-risk geography from the rest of the Supplier's operations in the event of a cybersecurity incident.
6. Suppliers of COTS products hosted/installed at buyer.
  - a. If the Supplier becomes aware that a Cybersecurity Event has or may have occurred, the Supplier and/or service provider designated to act on behalf of the Supplier shall conduct a prompt investigation and notify the Organization immediately, disclosing all known Indicators of Compromise.
  - b. Any software code that the supplier builds and maintains as part of its services to the Organization shall undergo peer review by a qualified individual (other than the developer of the code) and code scanning with an automated tool to ensure that malicious or dangerous coding bugs and/or logical design flaws are detected and remediated before they are moved into the production environment.
  - c. Any software that the supplier builds and maintains as part of its services to the Organization shall undergo security penetration testing performed by a qualified individual at least annually or with the deployment of any major change, in order to highlight security vulnerabilities in the software that are exploitable by malicious actors. Any exploitable vulnerabilities detected in this process shall be remediated within a reasonable timeframe not to exceed 30 days.

# Appendix E – Supplier Risk Management Lifecycle – Process Flow Diagram



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## Appendix F – Example Supplier Cybersecurity KPIs to Demonstrate Contractual Compliance

The Provider agrees to track the following cybersecurity indicators on a monthly frequency, and to provide, upon Buyer request, with the data for those indicators for the past 12 months within 10 business days of the Buyer's request to the Provider up to 4 times per year. These indicators shall also be reviewed at least annually as part of Performance Management Meetings.

1. Month-on-month percentage of its systems which are fully patched and up to date, broken out by the following groupings:

- Workstations
- Internally facing servers
- Internet facing systems to include routers, firewalls, VPN termination points and servers

*[KPI Targets:*

- Workstations - 95%
- Internal servers - 85%
- Routers, FW, VPN, Citrix, Externally facing - 99%]

2. Month-on-month percentage of their internet facing applications scanned by Dynamic Application Security Testing tool within the last 30 days and the Mean Time to Resolve (MTTR) vulnerabilities with a CVSS score of 8 and above.

*[KPI Targets:*

- *Month-on-Month % = 95%*
- *MTTR = <30 Days]*

3. Month-on-month percentage of their servers scanned for vulnerabilities with an automated vulnerability scanning tool within the last 30 days and the Mean Time to Resolve vulnerabilities with a CVSS score of 8 and above.

*[KPI Targets:*

- *Month-on-Month % = 95%*
- *MTTR = <30 Days]*

4. Month-on-month percentage of servers workstations running anti-virus and that have had signatures refreshed within at least the last 1 week.

*[KPI Targets:*

- Workstations - 95%
- Servers - 99%]

5. Month-on-month percentage of users with administrator privileges at the operating system level to servers and workstations.

*[KPI Targets:*

- Less than 5%]

6. Number of intrusions/attempts detected by Security Operations Center in the last quarter and the Mean Time to Resolve these incidents.

*[KPI Targets:*

- *Improving quarter on quarter trend]*

7. Percentage of systems critical to operate Buyer's services that have been successfully tested for restore from back-up in the last 12 months.

*[KPI Target:*

- *>90%]*

8. Month-on-month percentage of inbound email blocked as malicious/grey/spam/low reputation;

*[KPI Targets:*

- *>90%]*

9. Month-on-month percentage of users with access to its network who have completed basic cybersecurity training within the last 12 months.

*[KPI Targets:*

- *>90%]*

10. Month-on-month percentage of connected third parties with a vendor security risk assessment updated in the past 24 months and contractual language in their contracts with the Provider which require cybersecurity controls.

*[KPI Targets:*

- *>90%]*

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## Appendix G – Example Supplier Privacy and Security Incident Response Guide

Understanding the details of a supplier’s security or privacy incident is important to determine the risk to your organization’s infrastructure as well as the extent that your data may have been exposed. Quickly gathering information is necessary in order to determine the steps your organization should take to further mitigate the issue and provide any required notifications to law enforcement, regulatory agencies, clients, and/or customers. Note that this list is not exhaustive as each security incident is different and may require additional research based on unique circumstances.

### Supplier Contact Information / Incident Handlers

Name/Title of the primary supplier contact

Name of the supplier’s Information Security/Technical team contact(s)

Name of supplier’s legal counsel

Phone Numbers:

Email Addresses:

**Summary of the Security or Privacy Incident:** The supplier should submit a summary explaining the incident.

The summary, at minimum, should contain:

- Identification of the incident type (breach, unintended disclosure, etc.)
- Date the incident happened or date the incident started
- Date the incident was discovered by the supplier
- Date the supplier determined that your organization’s data may be involved
- How the incident was identified and by whom

**Gather Incident Details:** Ask the supplier to provide any details that are available at the time they report to the incident to your organization.

- How did the attacker gain access to the supplier’s system(s) or data?
- Was phishing or social engineering used to compromise the system or trick users into providing data?
- What system vulnerabilities or weaknesses did the attacker exploit?
- Has the incident been contained and any affected systems secured?
- At what frequency will the supplier update your organization as new information becomes available?

**Determine the Impact of the Incident:** Determine what type of information belonging to your organization is (or may be) affected.

- What type(s) of data were or may have been compromised?
- How many total records were/may be involved in this incident?
- How many of the impacted records belong to your organization?
- Was an analysis performed by the supplier’s security team and/or did the supplier engage a third party to assist in the investigation (i.e., forensics, legal, or security firm)?

- Has data / system access / service been restored if systems were offline?

**Mitigation:** Collect information about the controls in place designed to prevent this type of incident. The information should include a description of what control(s) may have failed, the corrective actions taken, and planned control enhancements to prevent a reoccurrence of the incident.

- What controls were in place prior to this incident to prevent such an occurrence?
- What monitoring & alerting mechanisms were in place detect the incident?
- Have immediate actions been taken to stop the attack and purge the attacker's access? If not, what actions are planned?
- What steps have been taken to address the root cause of the incident?

**Notifications:** The supplier should provide a list of communications about the incident, including those already sent and any that are planned for future release.

- Has the supplier communicated with affected individual or organizations about the incident?
- Have any reports been provided to state or federal regulators? If so, please list.
- Has law enforcement (e.g., FBI, state police, other) been contacted?
- Does the supplier plan to initiate a press release?
- Will a notice be posted on the supplier's website?
- Will a copy of statements be provided for your organization's advance review/feedback?

**Post-Incident Assessment and Corrective Actions:** The supplier should provide a description of their post-incident review and how lessons learned will be used to ensure proper risk mitigation is applied to the affected systems and processes. The following questions should be answered.

- Has the supplier determined the full extent of sensitive or protected information that was compromised?
- Has the supplier performed a formal risk assessment in response to this incident?
- What corrective actions or additional controls are planned and how long will implementation take?
- Has or will a third party produce a full report of the incident for the supplier's management team? Will the report be shared with your organization?

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## Glossary

**Assessment vs Audit:** Many use these terms interchangeably; however, these terms are not synonyms. In some contexts, an assessment is a judgment that is made as a result of the findings from an audit; it is the audit where the certification and assessment of results occur, the timeframe for reassessments, and recommendation on certifications. In other contexts, these terms are broken down by activity, such as the organization conducting the pen test is an assessor, and the auditor would be an internal auditor or government or industry regulator.

**Authentication:** Verifying the identity of a user, process, or device, often as a prerequisite to allowing access to resources in an information system.

**Authorization:** The right or a permission that is granted to a system or entity to access a system resource.

**Breach:** Means the acquisition, access, use, or disclosure of unsecured Protected Health Information in a manner not permitted under 45 CFR Parts 160 and 164, Subpart E part E of this part which compromises the security or privacy of the protected health information. Visit the [HHS](#) site for a complete definition of a Breach.

**Business Associate Agreement:** A “business associate” is a person or entity, other than a member of the workforce of a covered entity, who performs functions or activities on behalf of, or provides certain services to, a covered entity that involve access by the business associate to protected health information. A “business associate” also is a subcontractor that creates, receives, maintains, or transmits protected health information on behalf of another business associate. The business associate contract also serves to clarify and limit, as appropriate, the permissible uses and disclosures of protected health information by the business associate, based on the relationship between the parties and the activities or services being performed by the business associate. Visit the [HHS](#) site for a complete definition of a Business Associate Agreement (BAA).

**Business Impact Analysis (BIA):** Business impact analysis (BIA) is a process that identifies the potential effects of an interruption to critical business systems and/or operations. These interruptions typically are a result of a natural or man-made disasters, accidents or emergencies.

**Certificate:** In this context, a certificate is proof, or an artifact, that indicates an auditor or assessor has concluded that a condition has been met satisfactorily. Certificates of compliance are commonly found in PCI DSS, HIPAA (although there is no official “HIPAA Certified” certification). There are certifications issued that show that, at one point in time, an external assessor found the healthcare entity to be compliant. Other certificates include IT supplier and enterprise certificates that establish that the supplier is SOC 2 certified.

**Configuration Management Data Base (CMDB):** A configuration management database contains information about hardware and software within an organizations Information Technology environment.

**Controls:** A safeguard or countermeasure prescribed for an information system or an organization designed to protect the confidentiality, integrity, and availability of its information and to meet a set of defined security requirements. (Synonym, Security Controls)

**Cyber Insurance:** Cyber-insurance is an insurance product used to protect businesses and individual users from Internet-based risks, and more generally from risks relating to information technology infrastructure and activities. [Wikipedia](#)



**Cyber Risk:** The overall risk of financial loss, disruption or damage to the reputation of an organization from some sort of failure of its information technology systems.

**Disaster Recovery/Business Continuity Program (DR/BCP):** A Disaster Recovery plan is a written plan for processing critical applications in the event of a major hardware or software failure or destruction of facilities. NIST SP 800-82 Rev 2. A Business Continuity Plan is a document that is a predetermined set of instructions or procedures that describe how an organization's mission/business processes will be sustained during and after a significant disruption. NISP SP 800-34 Rev 1

**Enterprise Risk Management Program:** The methods and processes used by an enterprise to manage risks, including the identification, prioritization and remediation of risks that will have an impact on the enterprise mission. The program would include the Enterprise Risk Management policy, procedures and reporting structure for enterprise leadership review and action.

**Enterprise Resource Planning:** A system that integrates enterprise-wide information, including human resources, financials, manufacturing, and distribution, and connects the organization to its customers and suppliers(see [NIST SP 800-82 Rev 2](#)).

**Firewall:** An inter-network gateway that restricts data communication traffic to and from one of the connected networks (the one said to be "inside" the firewall) and thus protects that network's system resources against threats from the other network (the one that is said to be "outside" the firewall).

**Gap Assessment:** An assessment designed to assist your organization in obtaining full compliance with the appropriate regulations, guidelines and/or best practices. The resulting report will summarize your organization's current level of compliance and provide the details for developing appropriate corrective action. (See <https://www.riskbasedsecurity.com/gap-analysis/>)

**HIPAA Privacy, Security and Breach Notification Standards:** The HIPAA Privacy and Security standards were implemented in 2003 and 2005, respectively. It has never been more relevant to healthcare providers than it is today. As healthcare becomes increasingly digitized and data-driven and mobile, the privacy and security of health information and security of PHI has grown increasingly complex. Healthcare data are in more applications and spread across more suppliers, who now hold more data than ever before.

When analyzing healthcare data breaches, third-party suppliers are quickly becoming the target. Suppliers' lack of compliance with the HIPAA Privacy and Security standards can be the weakest link in efforts to safeguard data. To make certain that these suppliers are secure, it's essential to track HIPAA risk assessments of suppliers; verify that supplier contracts meet HIPAA mandates and security policies; and monitor HIPAA policy compliance and security capabilities over time.

**Impact:** The effect on organizational operations, organizational assets, individuals, other organizations, or the Nation (including the national security interests of the United States) of a loss of confidentiality, integrity, or availability of information or an information system.

**Incident:** An occurrence that actually or potentially jeopardizes the confidentiality, integrity, or availability of an information system or the information the system processes, stores, or transmits or that constitutes a violation or imminent threat of violation of security policies, security procedures, or acceptable use policies. (Synonym: Security Incident)

**Internal vs external.** When most think of auditors and assessments, they think of management consultancies or audit organizations that come onsite to perform an in-depth assessment. These audits, assessments, verifications, and certifications, however, can often be conducted, depending on the context of the procedure, by in-house auditors, penetration testers, and other assessors.

**Intrusion Detection:** The process of monitoring events occurring in a computer system or network and analyzing them for signs of possible incidents.

**Intrusion Prevention:** The process of monitoring the events occurring in a computer system or network, analyzing them for signs of possible incidents, and attempting to stop detected possible incidents.

**Large Organization:** An organization that typically has dedicated Information Technology functions including a Chief Information Security Officer and dedicated cybersecurity staff. These organizations will typically have integrated delivery networks across multiple geographical locations. Large size organizations include but are not limited to Health Plans, national device manufactures and pharmaceutical companies. [HICP Table 1](#)

**Least Privilege:** A security principle that restricts the access privileges of authorized personnel (e.g., program execution privileges, file modification privileges) to the minimum necessary to perform their jobs.

**Malware:** Software or firmware intended to perform an unauthorized process that will have adverse impact on the confidentiality, integrity, or availability of an information system. A virus, worm, Trojan horse, or other code-based entity that infects a host. Spyware and some forms of adware are also examples of malicious code.

**Medium Organization:** Will typically have some dedicated Information Technology staff performing various functions, including cybersecurity. The overall size of the organization will not typically exceed 50 physicians or 500 providers across single or multiple geographical locations. Medium size organizations include but not are limited to Practice Management organizations, smaller device manufacturers and small payor organizations. [HICP Table 1](#)

**Patch:** A “repair job” for a piece of programming; also known as a “fix”. A patch is the immediate solution to an identified problem that is provided to users; it can sometimes be downloaded from the software maker's web site. The patch is not necessarily the best solution for the problem, and the product developers often find a better solution when they package the product for its next release. A patch is usually developed and distributed as a replacement for, or an insertion in, compiled code (that is, in a binary file or object module). In many operating systems, a special program is provided to manage and track the installation of patches.

**Privilege(s):** A right granted to an individual, a program, or a process.

**Risks:** A measure of the extent to which an entity is threatened by a potential circumstance or event, and typically a function of: (i) the adverse impacts that would arise if the circumstance or event occurs; and (ii) the likelihood of occurrence. Information system-related security risks are those risks that arise from the loss of confidentiality, integrity, or availability of information or information systems and reflect the potential adverse impacts to organizational operations (including mission, functions, image, or reputation), organizational assets, individuals, other organizations, and the Nation. (See [NIST SP 800-53 Rev 4](#) under Risk ([FIPS 200](#)))

**Risk Appetite:** The amount and type of risk that an organization is willing to take in order to meet its strategic objectives.

**Risk Assessment Framework:** A strategy for prioritizing and sharing information about the security risks to an organization's data and information technology components. The program will typically define the roles and responsibilities and a common assessment method for identifying the vulnerability and likelihood of the event occurring and the overall impact. The Risk Assessment Framework should also include the documentation of the results of the assessment and reporting results to stakeholders.

**Risk Register:** A tool for documenting risks, and actions to manage each risk. The Risk Register is essential to the successful management of risk. A Risk Register helps in documenting the risk and the actions taken to respond to the risk.

**Root Cause Analysis:** A principle-based, systems approach for the identification of underlying causes associated with a particular set of risks.

**Safeguards:** Actions, devices, procedures, techniques, or other measures that reduce the vulnerability of an information system.

**Security Assessment:** The testing or evaluation of security controls to determine the extent to which the controls are implemented correctly, operating as intended, and producing the desired outcome with respect to meeting the security requirements for an information system or organization. NIST SP 800-53 Rev 4

**Small Organization:** Will typically not have dedicated Information Technology or Cybersecurity staff. These functions could be outsourced to third parties. The overall size of the organization typically will not exceed 25 physicians or providers. (See [HICP Volume 1](#))

**Supplier:** Product and service providers used for an organization's internal purposes (e.g., IT infrastructure) or integrated into the products of services provided to that organization's Buyers. NIST CSF v1.1 Supplier in the context of this document may be public or private sector, for profit or not for profit and may provide software, hardware and/or services and also non-technology enabled products and services.

**Supplier Risk Management Program:** Is a comprehensive enterprise program for managing the risks associated with the Information Technology products and services provided by an organization's suppliers. The program typically consists of a policy defining the roles and responsibilities of an organization's teams in managing suppliers, contract language obligating the supplier to meet the organization's cybersecurity program, a supplier cybersecurity assessment program to validate how a supplier is meeting their contractual obligations and a reporting mechanism to track and report to the organization's leadership.

**Supplier Risk Profile:** A quantitative or qualitative assessment of a supplier's ability to meet the organization's cybersecurity program. The assessment method will include the type of data, volume of data, the maturity of their cybersecurity program, the complexity and size of their organization, and their ability to remediate identified gaps.

**Supply Chain:** Linked set of resources and processes between multiple tiers of developers that begins with the sourcing of products and services and extends through the design, development, manufacturing, processing, handling, and delivery of products and services to the acquirer. NIST 800-53 Rev 4

**Technical Controls:** The security controls (i.e., safeguards or countermeasures) for an information system that are primarily implemented and executed by the information system through mechanisms contained in the hardware, software, or firmware components of the system.

**Threat:** An event or condition that has the potential for causing asset loss and the undesirable consequences or impact from such loss.

**Trust Framework:** A Trust Framework is a collection of policies, technical specifications, and interoperability criteria that are accepted by multi-organizational participants to satisfy a particular need. In the case of digital identity in on-line transactions, the Trust Framework provides policy and technical interoperability for the issuers of digital identity credentials, the individuals asserting their identities through the use of the credentials, and the organizations relying on the identity assertions linked to the digital credentials.

**Value Added Reseller:** A value-added reseller is a company that adds features or services to an existing product, then resells it as an integrated product or complete "turn-key" solution. This practice occurs commonly in the electronics or IT industry, where, for example, a VAR might bundle a software application with supplied hardware.

[Wikipedia](#)

**Verification vs Validation:** These terms are often used interchangeably, but they mean different things. Verification applies to the assurance that something or some entity meets the demands of a stakeholder, such as suitability to fulfill a business need within a set scope, while validation is the process or test for determining if an entity, device, or service complies with a regulatory mandate or identified requirement.

**Vulnerabilities:** A flaw or weakness in system security procedures, design, implementation, or internal controls that could be exercised (accidentally triggered or intentionally exploited) and result in a security breach or a violation of the system's security policy. (See [NIST SP 800-47](#))

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## References

A framework for continuous control verification is MITRE ATT&CK™ - <https://attack.mitre.org/>

For further reference on building effective policies and assessments, in addition to HIPAA standards and the NIST CSF, see the [Center for Internet Security 20 Critical Controls](#) as well as the European Union Agency for *Cybersecurity's Procurement Guidelines for Cybersecurity in Hospitals* guide.

Figure 1 in ID.SC-5: <https://resources.infosecinstitute.com/category/certifications-training/cissp/domains/security-operations/incident-management-in-the-cissp/#gref>

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## Looking Ahead

The HHS mission is to enhance the health and well-being of all Americans by providing effective health and human services and by fostering sound, sustained advances in the sciences underlying medicine, public health, and social services. In support of this mission, we are positioned at the forefront of identifying, testing, and piloting new technologies with a 360-degree view of the intersection between cybersecurity and health care. We constantly share practices with federal and private-sector stakeholders and partners, and we are committed to improving the security and resiliency of the health care community.

HHS and its health care industry partners provide valuable information on critical threats related to the health sector. The serious nature of cyber-attacks makes it essential to continually compile and disseminate relevant, actionable information that mitigates the risk of cyber-attacks. HHS emphasizes transparency and a partnership mentality by collaborating with health sector organizations. We develop and maintain cybersecurity guidelines, like this publication, that can be used across health care organizations. These partnerships enable HHS to expand its ability to ingest, create, and share threat information, general cybersecurity practices, and mitigation strategies. As data become more complex and technology becomes more sophisticated, we must continue to work together to maintain cybersecurity vigilance.

The drive towards a consistent, resilient, and robust cybersecurity strategy starts with HHS and each public- and private-sector health care organization. It continues by building strong working relationships with associations, suppliers, and other user communities in the patient care continuum. Cybersecurity must be the responsibility of every health care professional, from data entry specialists to physicians to board members. Importantly, patients also have cybersecurity responsibilities to safeguard their personal information and be vigilant when providing information electronically. Effective cybersecurity goes beyond privacy and reputation to control of patient data and health care systems and, ultimately, to providing safe, accurate, and uninterrupted treatment.

“...there must be a culture change and an acceptance of the importance and necessity of cybersecurity as an integrated part of patient care.”

To adequately maintain patient safety and protect our sector's information and data, there must be a culture change and an acceptance of the importance and necessity of cybersecurity as an integrated part of patient care. The changes and the resulting effort required will not abate, but will rather change with the times, technologies, threats, and events. **Now is the time to start, and, together, we can achieve real results.**